

P.O. Box 32084 Louisville, KY 40232 Office: 502-459-6300 ► Fax: 502-459-0390 <u>www.exceldecorators.com</u>

American Osteopathic Academy of Orthopedics, Annual Fall Meeting 2021

October 27 - 29, 2021 Omni Louisville Hotel Commonwealth Ballroom 4 & 5 Louisville, Kentucky

Excel Decorators, Inc. is pleased to have been selected as your Official Service Contractor for the **AOAO Annual Fall Meeting 2021.** Our goal is to assist in making your participation a success. Please review the following information and attached forms, **PAYING CLOSE ATTENTION TO DEADLINES FOR DISCOUNTED PRICES**. If you are not the person responsible for coordinating your exhibit, please route this information to the correct personnel.

DEADLINE DATES:	Must in Shipping to Ad	unt Prices Deadline: Include full payment, including 6% sales tax Ivance Warehouse Deadline: It to Show Site Start Date:	Wednesday, October 13, 2021 Friday, October 22, 2021 Wednesday, October 27, 2021
EXHIBITOR MOVE-IN:	Wednesday	October 27, 2021	12:00pm – 5:00 pm
SHOW HOURS:	Thursday	October 28, 2021 Coffee Break w/ Exhibitors Coffee Break w/ Exhibitors Lunch w/ Exhibitors Coffee Break w/ Exhibitors Coffee Break w/ Exhibitors	8:40 am – 9:10am 9:50 am – 10:10am 12:00 pm – 1:00pm 3:10 pm – 3:40pm 5:00 pm – 6:00 pm
	Friday	October 29, 2021 Breakfast w/ Exhibitors Coffee Break w/ Exhibitors Lunch w/ Exhibitors	6:30 am – 7:30 pm 8:40 am – 9:30 am 11:00am – 12:00pm
EXHIBITOR MOVE-OUT:	Friday	October 29, 2021	12:00 pm – 5:00 pm

 SHIPPING INFORMATION
 To Advance Warehouse: Must Arrive by: 4:00 pm, Friday, October 22, 2021

 AOAO 2021
 c/o Excel Decorators

 4855 Jennings Lane
 Louisville, KY 40218

 To Show Site: Cannot Arrive prior to 8:00 am on Wednesday, October 27, 2021

 AOAO 2021
 c/o Excel Decorators / Omni Louisville Hotel

 400 S 2nd Street
 Louisville, KY 40202

 Shipping Labels are included within this Exhibitor Kit. Be sure to include Booth Number on ALL shipping labels.

Exhibitors must fill out the Material Handling and Payment Forms within this kit. Freight without payment will be held until payment is made. **PROVIDED FURNISHINGS:**

Each 10' x 10' Booth Space

- 8' high background drapery (Black)
 - 3' high side rail drapery (Black)
- 1 6' Skirted Table (Black)
- Plastic Side Chairs (2)
- 7" x 44" Booth ID Sign
- Wastebasket

These items are provided to you by AOAO and will automatically be installed in your booth space. You do not need to do anything in order to receive the items listed above. These items <u>CANNOT</u> be exchanged or returned for credit. Different furnishings are available in the Exhibitor's Service Kit and may be rented at the stated prices.

CARPETING:	The facility is carpeted floor.
PAYMENT POLICY:	We require 100% payment with the order for services, plus tax <u>and</u> anticipated freight handling charges. Credit card information for payment of advance orders and show site orders must be forwarded to Excel Decorators, Inc. in order for us to provide any equipment or services. All services/furnishings ordered on the show floor must be paid In full at the time the order is placed.
UTILITY SERVICES:	Utility services such as electric, A/V and internet must be ordered DIRECTLY through the Omni Louisville Hotel. This order form can be accessed from our website, <u>www.exceldecorators.com</u> Using the same process used to download this Service Kit. These forms as well as payment for utility services must be returned <u>directly</u> to the Omni Louisville Hotel
MOVE-OUT PROCEDURE:	Exhibitors are not permitted to remove their materials from the hall until the official closing announcement has been made.
	Exhibitor move-out: Friday October 29, 2021 12:00pm - 5:00pm

<u>Note:</u> At the close of this event, **DO NOT** leave any items (display, literature, etc.) unattended in your booth. Excel Decorators Inc. and Show Management are not responsible for items left unattended.

 FREIGHT SHIPMENTS:
 ALL freight shipments will incur a drayage (freight handling) charge, regardless of where

 they are shipped – warehouse or show site.
 The weight listed on the in-bound bill of lading will

 serve as the basis for the drayage charges for that shipment (you may use a certified scale weight slip
 in lieu of a bill of lading).

Enclosed you will find information detailing the shipment of items to this event. **ALL** shipments **MUST be prepaid**. Excel Decorators <u>will not</u> accept unpaid shipments. All shipments <u>**MUST** be consigned to Excel Decorators, Inc</u> in order for us to accept them for handling. Excel Decorators, Inc. reserves the rights to refuse any shipment not properly consigned.

We have enclosed labels for your convenience to use when shipping to the warehouse in advance or directly to the show site. Please be aware of the deadline dates for receiving freight.

All shipments must have a Bill of Lading or delivery slip showing the number of pieces, weight, and description of contents. <u>Upon shipping, immediately forward a copy of the bill of lading to Excel Decorators, Inc. and your show site representative</u>.

The weight of your vehicle empty and loaded MUST be documented with certified weight receipts for billing purposes. Excel Decorators, Inc. will unload all shipments after your driver submits certified weight receipts at the receiving site.

ANY shipment received, at either the advance warehouse or show site, without payment information on file with Excel Decorators, Inc. will be held in receiving until <u>ALL</u> charges are <u>paid in full</u>.

No second party shipments will be received unless information, including credit card information, is on file with Excel Decorators, Inc.

EMPTY CARTON STORAGE:Empty cartons will be picked up, stored, and returned at the close of the show, IF they
are affixed with the empty labels by the exhibitor. These labels are available at our
Customer Service Desk and are for empty storage only. You will not be able to access the
empty cartons during the show.

OUTBOUND FREIGHT: The official show carrier is *ABF Freight*. You may, however, choose another carrier for your outbound shipping.

It is the responsibility of each exhibitor to contact their freight carrier to arrange for pick-up of their shipment <u>IF</u> they are not using the official show carrier.

An <u>Excel Decorators' Bill of Lading</u> is <u>**REQUIRED**</u> for **ALL** shipments regardless of carrier and must be turned in to the Excel Decorators' Customer Service Desk. Please do not leave the building thinking someone else will take care of it for you. Excel Decorators, Inc. and Show Management are not responsible for items that do not have an Excel Decorators' Bill of Lading on file. Bills of Lading and blank shipping labels are available at the Excel Decorators' Customer Service Desk.

Special Note – Shipping UPS or FedEx

If shipping <u>UPS or FedEx</u>, each piece must have a preprinted label with barcode. The exhibitor must call UPS or FedEx to schedule a pickup. Shipments <u>MUST BE</u> picked up <u>BEFORE 5:00 pm Friday</u>, October 29th. Shipments not picked up by this time will be rerouted on to the Official Show Carrier and you will be invoiced for payment by the Show Carrier.

All carriers must check in with Excel Decorators' Freight Desk on-site at the Omni Louisville Hotel **NO LATER THAN** 5:00pm, Friday, October 29, 2021.

Force/Re-Route Time: 5:00pm Friday, October 29, 2021.

Any shipment not picked up by 5:00pm on Friday, October 29, 2021 will be FORCED/RE-ROUTED onto the official show carrier. You will either be invoiced for payment by the official show carrier or required to pay upon delivery of your shipment. NO EXCEPTIONS!

Special Note

All outbound shipping paperwork and Excel Decorators' Bill of Lading MUST be turned into the Excel Decorators' Customer Service Desk. Excel Decorators, Inc. will not be responsible or liable for any items left on the exhibitor floor without the proper documents turned into the Excel Decorators' Customer Service Desk. Forms can be picked up at the Excel Decorators' Customer Service Desk.

AT NO TIME CAN ANY CARRIER OR INDEPENDENT CONTRACTOR SOLICIT ON THE EXHIBIT FLOOR.

ASSISTANCE:

For questions, decorating and shipping assistance contact Excel Decorators, Inc., the Official Service Contractor, at 502-459-6300. Ben Allgeier <u>ballgeier@excel-online.com</u>

° Trae			t Author	ization (\$)
Decorators, Inc.		-		
conveniion			FAX forms to: 502	2-459-0390
Excel Decorators •	PO Box 32084	• Louisville, KY	· 40232 • 502-459-	6300 18KY071321
your order. If payment is to be made by Control the show. Please indicate the method of payment	ompany Check, this credit card v ayment you will be using for all s	will not be charged as long ervices provided. If you fa	as your account is current and/or a il to provide payment on your invoic	Iternate payment is received by the close of e at the close of the show, Excel Decorators
Payment in full of all charges, including 6.0 card authorization. Orders received after the payable upon presentation of invoice at sho A \$55.00 BILLING CHARGE applies to all a After 30 days, any remaining balance on un OF 18% . All payments must reference show There will be a \$55.00 NSF FEE on all insu	e Discount Deadline and orde w. accounts not paid in full by clo paid accounts will bear a FIN w name, exhibitor name and b fficient funds checks returned	rs placed at Show Site w se of show. ANCE CHARGE of 1.5% pooth number. and a \$40 SERVICE FE	vill be charged at the STANDARI	D RATES. Charges are due and to an ANNUAL PERCENTAGE RATE s declined during the billing process.
Enter card number with	out spaces	Exp. Date (<i>MM/YY</i>) S	of a number prin the signature bo is a 4 digit numb	nted on the back of the card above x. The Security Number for AMEX per printed on the front of the card
<image/>	State, ZIP			
<image/> <form></form>	ID# is 35-1134437			
<image/>				
for all charges incurred.				
Credit Card Authorization Signature		Credit Card	Authorization Signature	
THIRD PARTY BILLI			-	
 Excel Decorators, Inc. will present invoic The third party payment information com If there is any doubt who is to be charged In the event that the named third party do The following form is to be completed, signal 	es to third parties at show a pleted below must be accepta d for a service, the exhibiting to bes not discharge payment of gned and returned by both pa	able by Excel Decorators firm will be charged. The the invoice prior to the la rties by the deadline date	, Inc. Also, the credit card inform e exhibiting firm is ultimately resp ast day of the show, charges will	nation below must be submitted to Excel. consible for the payment of all charges. revert to the exhibiting company.
Exhibiting Company Name	Contact Name- Title		Authorized Signature	Date
Third Party Company Name	Third Party Contact Nam	e- Title	Third Party Authorized Signatur	e Date
Third Party Street or PO Box	<image/>	Phone / FAX		
<image/>				
<form></form>				
<image/> <form></form>				
<image/>				
Excel Decorators. Prices quoted cover rental only. Pay ayment may be made by check, credit card or money or esentation of invoice at the show. Signature denotes acc	ment in full of rental charges, includ ler. Orders placed at the show will be eptance of payment terms as set fort	ling applicable sales tax, mus e charged STANDARD RATES h in the Excel Decorators, Inc.	t accompany your advance order. Charges due and payable upon Payment Policy and Authorization	
				ie #()
	<text></text>			
BILLING Address		City, St	ate	ZIP

SIGNATURE _____ Title ____ E-mail _____ To download forms, view rental items or for more information, please visit: www.exceldecorators.com



BOOTH SIGN POLICY

Each Exhibitor Is Provided With A Standard Booth Identification Sign At No Additional Charge.

If You Do NOT Return This Form -

Information for the booth sign will be generated from a database provided to us by Show Management.

Should you receive your Booth Sign at show site and it requires changes to be made from that information supplied to us by Show Management, the exhibitor shall be responsible for the production and delivery of a replacement Booth Sign and the below costs incurred. Excel Decorators is NOT responsible for any typographical errors and or otherwise erroneous information as provided to us by Show Management. In order to guarantee that the Exhibitor receives a Booth Sign that is free of errors, we strongly advise each Exhibitor to return this completed form with your order.

Replacement Booth signs will be subject to a \$23.00 charge and incur a \$26.25 delivery fee. If You Do NOT Return This Form - You are responsible for the costs incurred to produce and deliver a replacement Booth Sign.

All standard booth signs will be black lettering on a white background and do not include any special artwork or logos. Signs are in ALL CAPITAL LETTERS and there is a maximum of 35 characters including spaces.



44"

Enter Booth Sign Copy Below

Enter "Name" Text	
	Maximum 35 characters includes spaces

of Pa pr	Excel Decorators. Prices quoted cover rental on ayment may be made by check, credit card or mo resentation of invoice at the show. Signature denote	ignated spaces prior to show opening and removal at close ity. Payment in full of rental charges, including applicabl ney order. Orders placed at the show will be charged ST tes acceptance of payment terms as set forth in the Excel ED FOR ALL ORDERS. **CANCELLATIONS MADE A	e sales tax, must accompany your a ANDARD RATES. Charges due and Decorators, Inc. Payment Policy and	advance order. payable upon d Authorization		
	Name of EVENT/SHOW	AOAO 2021	BOOTH #	PHONE #()	
	FIRM Name	PRINT YOUR	Name		Date	
	BILLING Address		City, State		ZIP	
	SIGNATURE	Title	E·	mail		

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	uisville, KY • 40232 • 502-459-6300	<u>المجاحة</u> 18KY071321
	ALL Tables include white plas	
Show Colors are: Black Booth Size is: 10'x10'	TABLES	
Aisle Carpet is: na	Qty: Description - 30" High x 2' Wide Discount Rate Stnd.	
CHAIRS	4' Long, Skirted 4 Sides \$94.25	
Qty: Description Discount Rate Stnd. Rate TOTAL	 Bit Cong, Skinted 3 Sides \$109.00 \$130 Bit Cong, Skinted 3 Sides \$125.25 \$150 	
Padded Side Chair w/out arms \$51.50 \$56.75	4' Long, NOT SKIRTED \$47.25 \$57	
Plastic Side Chair	6' Long, NOT SKIRTED \$54.75 \$65	.75
High Stool, padded seat & back \$61.50 \$67.75	8' Long, NOT SKIRTED \$62.75 \$75	.25
** (2) - plastic side chairs are provided **	<i>ADD</i> Skirt to 4th side of Table \$40.50 \$48	
	** (1) - 6' table is provided skirted on 3 sides in BLAC	K **
CARPETING Qty: Description Discount Rate Stnd. Rate	COUNTER HEIGHT TABLES	
Floor at facility: BALLROOM CARPET	Qty: Description - 40" High x 2' Wide Discount Rate Stnd.	Rate TOTAL
10' x 10'	4' Long, Skirted 4 Sides \$113.50 \$136	.00
10' x 20' \$258.50 \$297.50	6' Long, Skirted 3 Sides \$131.00 \$157	
10' x 30' \$371.75 \$427.25	8' Long, Skirted 3 Sides \$150.50 \$181	
10' x 40' \$484.00 \$556.75	4' Long, NOT SKIRTED \$56.75 \$67	
* For Carpet Lengths Over 40', please use SPECIAL CUT CARPETING below	6' Long, NOT SKIRTED	
1/2" Carpet Pad (per sq. foot) \$1.75 \$2.00	8' Long, NOT SKIRTED	
Carpet Taping (per running foot) \$2.10 \$2.75	<i>ADD</i> Skirt to 4th side of Table \$46.75 \$52	.50
Plastic Sheeting Cover (per sq. foot) \$.40 \$.50	Table Skirt Color Desired	
Carpet Color Desired - Please Check ONE	Pick Skirt Color for Tables & Counter Height Tables from selecting	
□ Teal □ Burgundy □ Hunter Green □ Red □ Blue □ Purple □ Charcoal Gray □ Black	☐ Teal ☐ Burgundy ☐ Hunter Green ☐ Red ☐ Blue ☐ Purple ☐ Dusty Rose ☐ Black ☐ Gold ☐ Beige ☐ Peach ☐ Expo	
SPECIAL CUT CARPETING Qty: Description Discount Rate Stnd. Rate TOTAL Prices include cutting, taping seams & complete edge taping.	All tables have a maximum weight limit of 50 lbs. Exce is not liable for any damages if weight limit is exceede	
	TABLETOP RISERS	
Q1. x Sq. 11. x \$3.05 \$3.50 Plastic Sheeting Cover (<i>per sq. foot</i>) \$.40 \$.50	Qty: Description - White Skirting Discount Rate Stnd.	
	4'L x 12"W x 15"H /Skirt & Cover \$33.50 \$40	
Carpet Color Desired - Please Check ONE	6'L x 12"W x 15"H /Skirt & Cover \$40.00 \$47	
□ Teal □ Burgundy □ Hunter Green □ Red □ Blue □ Purple □ Charcoal Gray □ Black	8'L x 12"W x 15"H /Skirt & Cover \$45.50 \$53	.50
	MISCELLANEOUS	
	Qty: Description Discount Rate Stnd.	Rate TOTAL
Qty: Description Discount Rate Stnd. Rate TOTAL	Table Skirt Only (30" High) \$62.75 \$78	
running ft. of 8' high drape x \$8.75 \$10.75	Table Skirt Only (40" High) \$67.75 \$85	
running ft. of 3' high drape x \$5.25 \$6.75	Round Pedestal Table(<i>30"W</i> × <i>30"H</i>) \$88.50 \$97	
Drape Color Desired - Please Check ONE	Round Pedestal Table(30"W x 42"H) \$104.25 \$114	
□ Teal □ Burgundy □ Hunter Green □ Red □ Gray □ Blue □ Purple □ Dusty Rose □ Black □ White	Easel	
□ Blue □ Purple □ Dusty Rose □ Black □ White □ Gold □ Beige □ Orange □ Peach □ Expo Green	Bag Rack	
* Additional Drape Sizes Available.	Day Rack	
Call for information on Lengths, Colors, Pricing and Availability.	** (1) - waste basket w/ liner is provided **	
Above prices include delivery of merchandise to designated spaces prior to show opening and removal at clo	as of exhibit All rental materials to remain the property	MMARY PAGE
of Excel Decorators. Prices quoted cover renal only. Payment in full of rental charges, including application of Excel Decorators. Prices quoted cover renal only. Payment in full of rental charges, including application of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Exc Form. ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS. **CANCELLATIONS MADE	cel Decolators, Inc. Payment Policy and Authorization	
Name of EVENT/SHOW AOAO 2021	BOOTH # PHONE #()	
FIRM Name PRINT YOU	R Name Date_	
BILLING Address Title		



PLEXIGLASS PPE BARRIERS

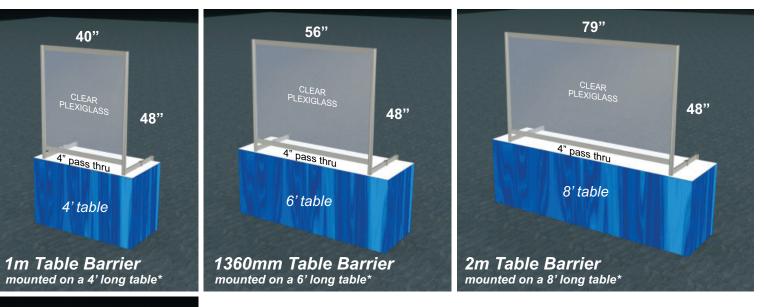
40"

7' Standing Barrier**

7'

51"

Qty:	Description	Rate	TOTAL
	_ 1m Table Barrier - (Clear Plexiglass with stand 40" wide by 48" tall)	\$181.74	
	_ 1360mm Table Barrier - (Clear Plexiglass with stand 56" wide by 48" tall)		
	_ 2m Table Barrier - (Clear Plexiglass 79" with stand wide by 48" tall).	\$229.72	
	7' Standing Barrier - (Clear Plexiglass 40" wide by 51"tall)	\$189.76	·



* Table barriers are shown on the minimum length table required to support that unit and are designed to fit tables with a 2' depth. Smaller barriers may be installed on larger tables. All barriers have a 4" pass thru area at the bottom running the length of the unit.

Tables are not included in the Barrier Pricing and are shown for demonstration purposes. Tables may be ordered separately on the **FURNITURE & FLOOR COVERING FORM** contained in this kit.

** Multiple Standing Barriers may be installed side by side or in 90 degree configurations to provide a larger wall or alcove. Prices above are for single units, but multiple units may be ordered and installed per design request of the exhibitor.

Due to the high demand of clear plexiglass at this time, all items are subject to availability.

of P pi	f Excel Decorators. Prices quoted cover rental c ayment may be made by check, credit card or m resentation of invoice at the show. Signature den	signated spaces prior to show opening and removal at clos only. Payment in full of rental charges, including applicat oney order. Orders placed at the show will be charged SI otes acceptance of payment terms as set forth in the Exce RED FOR ALL ORDERS. **CANCELLATIONS MADE	ble sales tax, must accompany your FANDARD RATES. Charges due and el Decorators, Inc. Payment Policy an	advance order. I payable upon d Authorization	Ible tax on SUMMARY PAC	ΞĒ
	Name of EVENT/SHOW	AOAO 2021	BOOTH #	PHONE #()	
	FIRM Name	PRINT YOUF	R Name		Date	
	BILLING Address		City, State		ZIP	
		Title	E-	-mail		



ORDERING POLICY

Custom Carpet orders MUST be received by <u>one week prior</u> to the Advance Discount Prices Deadline to guarantee delivery.

Advance payment in full required for all orders.

Cancellation policy: There will be a 100% charge for custom carpet cancelled within four weeks prior to show opening.

	Booth Size (Dims. In FEET)	Square Feet	Rate	TOTAL Cost
Custom Carpet	x =	= X	\$4.25 sq.ft	. = \$

Carpet Color Desired - Please Check ONE *



* Colors depicted on your monitor or reproduced by your printer may not accurately duplicate exact color of actual carpet. Colors are shown for demonstrative purposes only.

CARPET PADDING

	Booth Size (Dims. In FEET)	Square Feet	Discount Rate	Stnd. Rate	TOTAL Cost
1/2" Carpet Padding	x =		X \$1.75 sq.ft. o	r \$2.00 sq.ft. :	= \$

of Pa	Excel Decorators. Prices quoted cover rental or ayment may be made by check, credit card or m	signated spaces prior to show opening and removal at closenly. Payment in full of rental charges, including applicationey order. Orders placed at the show will be charged S	ole sales tax, must accompany your a TANDARD RATES. Charges due and	advance order.	able tax on SUMMARY PAGE
		otes acceptance of payment terms as set forth in the Exce RED FOR ALL ORDERS. **CANCELLATIONS MADE			TOTAL
	Name of EVENT/SHOW	AOAO 2021	ВООТН #	PHONE #()
	FIRM Name	PRINT YOU	R Name		Date
	BILLING Address		City, State		ZIP
	SIGNATURE	Title	E.	mail	



Custom Furniture

Payment must be received by Oct. 13, 2021

For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 502-459-0390

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PO Box 32084

• Louisville, KY • 40232 • 502-459-6300

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Qty.	Item - Description	Disc. Rate	Std. Rate	Total	Qty.	Item - Description	Disc	. Rate Std. Rate	Total
E	Blanc (Pg. 3)				F	Parma Brown Leather Bench Ottoman	\$ 3	69.25 \$ 461.50 \$	
		\$ 873.50	\$1,092.00			Montana Mocha (Pg. 8)			
			\$1,041.50 \$				\$6	76.00 \$ 845.00 \$	
			\$ 871.00 \$			Montana Mocha Loveseat		94.00 \$ 742.50 \$	
_			\$ 521.50 \$			Montana Mocha Chair		57.50 \$ 572.00 \$	
	Blanc Cube	\$ 144.25	\$ 180.25 \$			Madison (Pg. 9)			
	Vhisper (Pg. 3 & 4)		100120				\$ 8	33.25 \$1,041.50 \$	
		\$ 833.25	\$1,041.50 \$			Madison Chair		85.00 \$ 606.25 \$	
			\$ 999.50 \$			Madison Sky Bench		42.00 \$ 427.50 \$	
			\$ 828.75 \$		N	Madison Ottoman - Willow		18.50 \$ 273.25 \$	
			\$ 461.50 \$					18.50 \$ 273.25 \$	
			\$ 461.50 \$			Madison Ottoman - Apricot	\$ 2	18.50 \$ 273.25 \$	
			\$ 461.50 \$			Madison Ottoman - Sunflower	\$ 2	18.50 \$ 273.25 \$	
	Function (Pg. 4)	¢ 303.23	¢ 401.50 ¢			Chandler (Pg. 10)	Ψ -	T 0.00 ↓ 273.23 ↓	
		\$ 444 50	\$ 555.75 \$			Chandler Red Leather Sofa	\$ 7	17.50 \$ 897.00 \$	
_			\$ 598.25 \$			Chandler Red Leather Loveseat		90.25 \$ 862.75 \$	
	Continental (Pg. 4 & 5)	· 4/0.50	∳ 096.20 ∳			Chandler Red Leather Chair		39.50 \$ 674.50 \$	
	Continental Wht. Leather Curved Loveseat	° 000 F0						69.25 \$ 461.50 \$	
	Continental Wht. Leather Reverse Loveseat	* 000.00 * 000.00	⇒1,075.75 ⇒				စၥ	09.23 9 401.30 9	
	Continental Wht. Leather Wedge Ottoman	୬ 833.25	\$1,041.50 \$			E voke (Pg. 10 & 11) Evoke Sofa	64.0		
								85.50 \$1,357.00 \$	
			\$ 546.00 \$			voke Chair		81.00 \$ 726.25 \$	
	Continental Wht. Leather 1/2 Moon Ottoman	\$ 369.25	\$ 461.50 \$			voke Cocktail Table	\$ 3	69.25 \$ 461.50 \$	
	Sophistication (Pg. 5)							27.50 \$ 409.50 \$	
			\$1,075.75 \$			voke Cube	\$ 2	32.75 \$ 291.00 \$	
			\$ 726.25 \$			Stage Chairs (Pg. 11)			
	Sophistication White Leather Chair		\$ 546.00 \$					66.50 \$ 333.25 \$	
8			\$ 546.00 \$		C	Chamois Stage Chair		66.50 \$ 333.25 \$	
		\$ 327.50	\$ 409.50 \$		E	Buckskin Stage Chair		66.50 \$ 333.25 \$	
	Boca (Pg. 6)				E	Empire Chair White Leather		78.50 \$ 598.25 \$	
			\$ 598.25 \$			Empire Chair Black Leather		78.50 \$ 598.25 \$	
		\$ 444.50	\$ 555.75 \$					63.00 \$ 828.75 \$	
	Netro (Pg. 6)					bizia Black Leather Chair	\$6	63.00 \$ 828.75 \$	
		\$ 717.50	\$ 897.00 \$			ulip Black Fabric Chair	\$ 2	87.25 \$ 359.00 \$	
Ν	Aetro Black Leather Loveseat	\$ 690.25	\$ 862.75 \$		N	Ionarch Chair - Bright White	\$5	46.00 \$ 682.50 \$	
Ν			\$ 674.50 \$		0	Ottomans & Benches (Pg. 12)			
Ν	letro Black Leather Square Ottoman	\$ 369.25	\$ 461.50 \$		C	Continental White Leather Curved Bench	\$ 4	36.75 \$ 546.00 \$	
Ν	letro Black Leather Bench Ottoman	\$ 369.25	\$ 461.50 \$			letro Black Leather Square Ottoman	\$ 3	69.25 \$ 461.50 \$	
S	Suave Midnight (Pg. 7)				V			69.25 \$ 461.50 \$	
S	Suave Midnight Sofa	\$ 628.00	\$ 785.00 \$		6	Grammercy Charcoal Lthr. Square Ottoman	\$ 3	69.25 \$ 461.50 \$	
	Suave Midnight Loveseat		\$ 682.50 \$		N	Aetro Black Leather Bench Ottoman		69.25 \$ 461.50 \$	
S		\$ 409.50	\$ 512.00 \$		V	Vhisper White Leather Bench Ottoman	\$ 3	69.25 \$ 461.50 \$	
C	Grammercy (Pg. 7)						\$ 3	69.25 \$ 461.50 \$	
0	Grammercy Charcoal Leather Sofa	\$ 799.50	\$ 999.50 \$			Grammercy Charcoal Lthr. Bench Ottoman	\$ 3	69.25 \$ 461.50 \$	
C			\$ 871.00 \$			Parma Brown Leather Bench Ottoman		69.25 \$ 461.50 \$	
			\$ 555.75 \$			Essentials White Leather Storage Ottoman			
0			\$ 640.25 \$		6	Grammercy Charcoal Lthr. Round Ottoman		69.25 \$ 461.50 \$	
F	Parma (Pg. 8)	. UILILU	. 010.20		V	Vhisper White Leather Round Ottoman		69.25 \$ 461.50 \$	
		\$ 717 50	\$ 897.00 \$			Grammercy Charcoal 1/4 Round Ottoman	\$ 2	26 25 \$ 282 75 \$	
_			\$ 862.75 \$			Vhisper White 1/4 Round Ottoman		26.25 \$ 282.75 \$	
			\$ 674.50 \$					42.00 \$ 427.50 \$	
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niture Subtotal for PAGE 1 n Fur

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon **Custom Furniture** Total on PAGE 4 Presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS. **CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND. Name of EVENT/SHOW AOAO 2021 ____ BOOTH # _____ PHONE #() _ PRINT YOUR Name___ FIRM Name Date___ BILLING Address _ _ City, State ____ ZIP_ _ Title_ SIGNATURE _ _ E-mail



Custom Furniture

Payment must be received by **Oct. 13, 2021**

For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 502-459-0390

5

ice kit.

ition services / PO Box 32084

Louisville, KY • 40232 • 502-459-6300

18KY071321

Qty	v. Item - Description	Disc. Rate Std. Rate	e Total	Qty. Item - Description	Disc. Rate Std. Rate Total
	Ottomans & Benches (Continued) (Pg. 12	2)		Aria White End Table	\$ 260.00 \$ 325.00 \$
/p2		\$ 218.50 \$ 273.25	5 \$	Aria White Console Table	\$ 287.25 \$ 359.00 \$
AFR20/p2	Madison Ottoman - Sand Dollar	\$ 218.50 \$ 273.25		Aria White Cocktail Table	\$ 273.00 \$ 341.25 \$
AFF	Madison Ottoman - Apricot	\$ 218.50 \$ 273.25		Aria Charcoal End Table	\$ 260.00 \$ 325.00 \$
	Madison Ottoam - Sunflower	\$ 218.50 \$ 273.25		Aria Charcoal Console Table	\$ 287.25 \$ 359.00 \$
	Banquettes & Turning Beds (Pg. 13)		-	Aria Charcoal CocktailTable	\$ 273.00 \$ 341.25 \$
	Essentials White Banquette (2 pcs)	\$1,085.50 \$1,357.00) \$	Fuze End Table	\$ 280.75 \$ 351.00 \$
	Whisper Wht. Lthr. Banquette, Tufted (2 pcs)	\$1,085.50 \$1,357.00) \$	Fuze Cocktail Table	\$ 314.50 \$ 393.25 \$
	Grammercy Charcoal Lthr. Banquette (2 pcs)	\$1,085.50 \$1,357.00) \$	Fuze ConsoleTable	\$ 342.00 \$ 427.50 \$
	Essentials White Leather Turning Bed	\$1,304.00 \$1,630.00		London End Table	\$ 280.75 \$ 351.00 \$
	Cube Ottomans (Pg. 13 & 14)			London Console Table	\$ 342.00 \$ 427.50 \$
	Regency Orange Cube	\$ 144.25 \$ 180.25		London Cocktail Table	\$ 314.50 \$ 393.25 \$
	Regency Teal Cube	\$ 144.25 \$ 180.25	5 \$	Brooklyn II Square End Table	\$ 239.25 \$ 299.00 \$
	Regency Ruby Cube	\$ 144.25 \$ 180.25		Brooklyn II Round End Table	\$ 239.25 \$ 299.00 \$
		\$ 144.25 \$ 180.25	5 \$	Brooklyn II Rect Cocktail Table	\$ 266.50 \$ 333.25 \$
	Regency Apple Cube	\$ 144.25 \$ 180.25		Brooklyn II Round Cocktail Table	\$ 266.50 \$ 333.25 \$
	Regency Fuchsia Cube	\$ 144.25 \$ 180.25	5 \$	Vivid End Table	\$ 260.00 \$ 325.00 \$
	Blanc Cube	\$ 144.25 \$ 180.25		Vivid Console Table	\$ 287.25 \$ 359.00 \$
	Cube Ottoman - White	\$ 144.25 \$ 180.25		Vivid Cocktail Table	\$ 273.00 \$ 341.25 \$
	Cube Ottoman - Black	\$ 144.25 \$ 180.25		Club End Table w/ built in LED Lighting	\$ 327.50 \$ 409.50 \$
	Cube Ottoman - Red	\$ 144.25 \$ 180.25		Club Cocktail Table w/ built in LED Lighti	ng \$ 369.25 \$ 461.50 \$
	Cube Ottoman - Green	\$ 144.25 \$ 180.25		Rose Table	\$ 287.25 \$ 359.00 \$
	Cube Ottoman - Blue	\$ 144.25 \$ 180.25		Zanzibar Table	\$ 287.25 \$ 359.00 \$
	Cube Ottoman - Purple	\$ 144.25 \$ 180.25	5 \$	Cube, White 24" End Table	\$ 266.50 \$ 333.25 \$
	Charged (Pg. 14 & 15)			Cube, Black 24" End Table	\$ 266.50 \$ 333.25 \$
	Essentials Turning Bed w/ Charging Station			Cube, White 24" Cocktail Table	\$ 260.00 \$ 325.00 \$
	Boca Bright White Corner - Charged	\$ 546.00 \$ 682.50		Cube, Black 24" Cocktail Table	\$ 260.00 \$ 325.00 \$
	Boca Bright White Armless - Charged	\$ 505.75 \$ 632.25		Phoebe Table - Yellow	\$ 171.50 \$ 214.25 \$
	Aspen Bar Table - Charged	\$ 846.25 \$1,057.75		Phoebe Table - Lime Green	\$ 171.50 \$ 214.50 \$
	Aspen Cocktail Table - Charged	\$ 478.50 \$ 598.25		Phoebe Table - Rose	\$ 171.50 \$ 214.50 \$
	White Conference Table - Charged	\$1,140.00 \$1,425.00		Phoebe Table - Gold	\$ 171.50 \$ 214.50 \$
	Patrice Tablet Chair	\$ 526.50 \$ 658.25		Phoebe Table - Teal	\$ 171.50 \$ 214.50 \$
	Lincoln Bench - Charged	\$ 799.50 \$ 999.50) \$	Hylton Tablet Table	\$ 232.75 \$ 291.00 \$
	Occasional Tables (Pg. 15, 16, & 17)			Bars & Bar Backs (Pg. 18)	
	Tribeca End Table	\$ 260.00 \$ 325.00	-	VIP Frosted Plexi Glow Bar 6'	\$ 949.00 \$1,186.25 \$
	Tribeca Console Table	\$ 287.25 \$ 359.00		VIP Frosted Plexi Glow Bar 4'	\$ 799.50 \$ 999.50 \$
	Tribeca Cocktail Table	\$ 273.00 \$ 341.25		White Bar - 2 Shelf Black Bar - 2 Shelf	\$ 436.75 \$ 546.00 \$
	Harmony End Table	\$ 260.00 \$ 325.00) \$ 2 ¢		\$ 436.75 \$ 546.00 \$
		\$ 287.25 \$ 359.00 \$ 273.00 \$ 341.25		Blox Bar Back Piazza Bar Back - Black	\$ 546.00 \$ 682.50 \$ \$ 512.25 \$ 640.25 \$
	Harmony Cocktail Table	\$ 327.50 \$ 409.50		Piazza Bar Back - White	\$ 512.25 \$ 640.25 \$ \$ 512.25 \$ 640.25 \$
\rightarrow	Novel End Table	\$ 369.25 \$ 461.50		Bar Stools (Pg. 19 & 20)	♥ J12.2J ♥ 040.2J ♥
	Novel Cocktail Table	\$ 260.00 \$ 325.00		Vienna Stool - Grey	\$ 273.00 \$ 341.25 \$
	Aria Red End Table Aria Red Cocktail Table	\$ 273.00 \$ 325.00 \$ 273.00 \$ 341.25		Vienna Stool - Orange	\$ 273.00 \$ 341.25 \$
		\$ 260.00 \$ 325.00		Vienna Stool - Teal	\$ 273.00 \$ 341.25 \$
	Aria Green End Table	\$ 273.00 \$ 325.00 \$ 273.00 \$ 341.25		Criss Cross Bar Stool - White	\$ 245.75 \$ 307.25 \$
	Aria Green Cocktail Table Aria Blue End Table	\$ 260.00 \$ 325.00		Criss Cross Bar Stool - White Criss Cross Bar Stool - Espresso	\$ 245.75 \$ 307.25 \$ \$ 245.75 \$ 307.25 \$
		\$ 273.00 \$ 325.00		Escape Bar Stool - Natural Maple	\$ 205.50 \$ 257.00 \$
	Aria Purple End Table	\$ 260.00 \$ 325.00		Silk Back Bar Stool - Black	\$ 205.50 \$ 257.00 \$ \$ 232.75 \$ 291.00 \$
		\$ 273.00 \$ 341.25		Silk Back Bar Stool - White	\$ 232.75 \$ 291.00 \$
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Custom Furniture SubTOTAL for PAGE 2

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon **Custom Furniture** Total on PAGE 4 presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS. **CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND. Name of EVENT/SHOW AOAO 2021 ___ BOOTH # _____ PHONE #(_ PRINT YOUR Name FIRM Name_ Date___ BILLING Address ____ _ City, State ____ ZIP_ _ Title_ SIGNATURE _ _ E-mail.



Custom Furniture

Payment must be received by

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

Oct. 13, 2021

PO Box 32084

For DISCOUNT RATES to apply

FAX forms to: 502-459-0390

Excel Decorators ٠ • Louisville, KY • 40232 • 502-459-6300

18KY071321

Qt	y. Item - Description	Disc. Rate Std. Ra	te Total	Qty. Item - Description Disc. Rate Std. Rate Total
	Bar Stools (Continued) (Pg. 19 & 20)			Blanco 36" Rnd. Bar Table - White/Chrome \$ 266.50 \$ 333.25 \$
AFR20/p3		\$ 232.75 \$ 291.0	0 \$	Fuze Bar Table \$ 287.25 \$ 359.00 \$
\$20	Silk Back Bar Stool - Purple	\$ 232.75 \$ 291.0		Blanco 24" Square Bar Table - White/Chrome \$ 260.00 \$ 325.00 \$
AFF		\$ 232.75 \$ 291.0		Blanco Rectangle Bar Table - White/Chrome \$ 403.00 \$ 503.75 \$
	Silk Back Bar Stool - Blue	\$ 232.75 \$ 291.0		Spectrum Red Bar Table \$ 280.75 \$ 351.00 \$
	Euro Bar Stool - Black	\$ 232.75 \$ 291.0		Spectrum Green Bar Table \$ 280.75 \$ 351.00 \$
	Hourglass Bar Stool - White	\$ 253.50 \$ 317.0		Spectrum Blue Bar Table \$ 280.75 \$ 351.00 \$
	Hourglass Bar Stool - Black	\$ 253.50 \$ 317.0	0 \$	Spectrum Purple Bar Table \$ 280.75 \$ 351.00 \$
		\$ 253.50 \$ 317.0	0 \$	Chardonnay Glass & Chrome Bar Table \$ 369.25 \$ 461.50 \$
	Equino Bar Stool - White	\$ 253.50 \$ 317.0		Zinc Bar Table \$ 390.00 \$ 487.50 \$
	Nexus Stool	\$ 212.00 \$ 265.0	0 \$	Aspen Bar Table \$ 724.00 \$ 905.00 \$
	Clara Stool	\$ 245.00 \$ 307.7		Café Tables (Pg. 24 & 25)
	Marcus Bar Stool - Gunmetal	\$ 184.75 \$ 230.7	5 \$	Euro 30" Round Cafe Table - Black/Black \$ 260.00 \$ 325.00 \$
	Regal Stool - Brown Leather	\$ 253.50 \$ 317.0	0 \$	Euro 36" Round Cafe Table - Black/Black \$ 266.50 \$ 333.25 \$
	Caprice Bar Stool - Black	\$ 253.50 \$ 317.0	0 \$	Silk 30" Round Cafe Table - Black/Chrome \$ 260.00 \$ 325.00 \$
	Sonic Bar Stool - Black	\$ 205.50 \$ 257.0		Silk 36" Round Cafe Table - Black/Chrome \$ 266.50 \$ 333.25 \$
	Café Chairs (Pg. 20, 21, & 22)			Park Ave 30" Rnd. Cafe Table - Maple/Chrome \$ 260.00 \$ 325.00 \$
	Vienna Chair - Grey	\$ 171.50 \$ 214.5	0 \$	Park Ave 36" Rnd. Café Table - Maple/Chrome \$ 266.50 \$ 333.25 \$
	Vienna Chair - Orange	\$ 171.50 \$ 214.5	0 \$	City 30" Round Cafe Table - Maple/Black \$ 260.00 \$ 325.00 \$
	Vienna Chair - Teal	\$ 171.50 \$ 214.5	0 \$	City 36" Round Cafe Table - Maple/Black \$ 266.50 \$ 333.25 \$
	Silk Back Armless Chair - Black	\$ 144.25 \$ 180.2	5 \$	Summit 30" Rnd. Cafe Table - White/Black \$ 260.00 \$ 325.00 \$
	Silk Back Armless Chair - White	\$ 144.25 \$ 180.2	5 \$	Summit 36" Rnd. Cafe Table - White/Black \$ 266.50 \$ 333.25 \$
	Silk Back Armless Chair - Green	\$ 144.25 \$ 180.2		Blanco 30" Rnd. Cafe Table - White/Chrome \$ 260.00 \$ 325.00 \$
	Silk Back Armless Chair - Purple	\$ 144.25 \$ 180.2	5 \$	Blanco 36" Rnd. Cafe Table - White/Chrome \$ 266.50 \$ 333.25 \$
	Silk Back Armless Chair - Red	\$ 144.25 \$ 180.2	5 \$	Fuze Cafe Table \$ 287.25 \$ 359.00 \$
	Silk Back Armless Chair - Blue	\$ 144.25 \$ 180.2		Blanco 24" Square Cafe Table - White/Chrome \$ 260.00 \$ 325.00 \$
	Nexus Chair	\$ 171.50 \$ 214.5	0 \$	Blanco Rectangle Cafe Table - White/Chrome \$ 403.00 \$ 503.75 \$
		\$ 163.75 \$ 204.7		Spectrum Purple Café Table \$ 280.75 \$ 351.00 \$
	Leslie Chair - White	\$ 130.00 \$ 162.5	0 \$	Spectrum Red Café Table \$ 280.75 \$ 351.00 \$
	Criss Cross Chair - White	\$ 163.75 \$ 204.7		Spectrum Green Café Table \$ 280.75 \$ 351.00 \$
	Criss Cross Chair - Espresso	\$ 163.75 \$ 204.7	5 \$	Spectrum Blue Café Table \$ 280.75 \$ 351.00 \$
	Elio Chair	\$ 144.25 \$ 180.2	5 \$	Aspen Dining Table \$ 621.50 \$ 777.00 \$
	Caprice Chair - Black	\$ 144.25 \$ 180.2		Brio Dining Table \$ 833.25 \$1,041.50 \$
	Comet Stack Arm Chair - Black	\$ 199.00 \$ 248.7	5 \$	Office Seating (Pg. 26 & 27)
	Comet Stack Armless Chair - Black	\$ 184.50 \$ 230.7	5 \$	Tamiri Black Leather High Back Chair \$ 327.50 \$ 409.50 \$
	Regal Dining Chair - Brown	\$ 205.50 \$ 257.0		Tamiri Black Leather Mid Back Chair \$ 287.25 \$ 359.00 \$
	Sonic Chair - Black	\$ 144.25 \$ 180.2	5 \$	Tamiri Black Leather Guest Chair \$ 266.50 \$ 333.25 \$
	Escape Chair - Natural Maple	\$ 144.25 \$ 180.2	5 \$	Accord White Leather High Back \$ 409.50 \$ 512.00 \$
	Bar Tables (Pg. 22, 23, & 24)			Accord Black Leather High Back \$ 409.50 \$ 512.00 \$
		\$ 260.00 \$ 325.0	0 \$	Goal Black Task Chair With Arms \$ 218.50 \$ 273.25 \$
	Euro 36" Round Bar Table - Black/Black	\$ 266.50 \$ 333.2		Goal Black Task Chair Armless \$ 199.00 \$ 248.75 \$
	Silk 30" Round Bar Table - Black/Chrome	\$ 260.00 \$ 325.0	0 \$	Enterprise High Back Blk. Fabric Conf. Chair \$ 287.25 \$ 359.00 \$
	Silk 36" Round Bar Table - Black/Chrome	\$ 266.50 \$ 333.2	5 \$	Enterprise Mid Back Blk. Fabric Conf. Chair \$ 266.50 \$ 333.25 \$
	City 30" Round Bar Table - Maple/Black	\$ 260.00 \$ 325.0	0 \$	Enterprise Guest Blk. Fabric Conf. Chair \$ 245.75 \$ 307.25 \$
	City 36" Round Bar Table - Maple/Black	\$ 266.50 \$ 333.2	5 \$	Goal Black Drafting Stool - Arms \$ 232.75 \$ 291.00 \$
	Park Ave 30" Rnd. Bar Table - Maple/Chrome	\$ 260.00 \$ 325.0	0 \$	Goal Black Drafting Stool - Armless \$ 218.50 \$ 273.25 \$
	Park Ave 36" Rnd. Bar Table - Maple/Chrome	\$ 266.50 \$ 333.2	5 \$	
	Summit 30" Round Bar Table - White/Black	\$ 260.00 \$ 325.0	0 \$	
	Summit 36" Round Bar Table - White/Black			
	Blanco 30" Rnd. Bar Table - White/Chrome			

Custom Fur SubTOTAL for PAGE 3

of Excel Decorators. Prices quoted cover rental of Payment may be made by check, credit card or n presentation of invoice at the show. Signature der	esignated spaces prior to show opening and removal at clo only. Payment in full of rental charges, including applic noney order. Orders placed at the show will be charged \$ notes acceptance of payment terms as set forth in the Ex RED FOR ALL ORDERS. **CANCELLATIONS MADE	able sales tax, must accompany you STANDARD RATES. Charges due ar cel Decorators, Inc. Payment Policy a	r advance order. and payable upon and Authorization	tom Furniture al on PAGE 4
Name of EVENT/SHOW	AOAO 2021	BOOTH #	PHONE #()
FIRM Name	PRINT YOU	R Name		Date
BILLING Address		City, State		ZIP
SIGNATURE	Title	E	E-mail	



Custom Furniture

Payment must be received by

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

Oct. 13, 2021

For DISCOUNT RATES to apply

FAX forms to: 502-459-0390

Excel Decorators •		PO Box 32084	• Lo	uisville, ł	<y• 40232•<="" th=""><th>502-459-63</th><th>00</th><th>18K</th><th>(Y0713</th></y•>	502-459-63	00	18K	(Y0713
Qty.	Item - Description	Disc. Rate Std. Rate	Total	Qty.	Item - Desci	ription	Disc. Rate	Std. Rate	Tota
Con	ference Tables (Pg. 27)			Pedes	tals (Pg. 31)				
	Round Conference Table - Black	\$ 362.75 \$ 453.50 \$		Display	/ Pedestal 14x42 E	Black	\$ 355.00	§ 443.75 \$	
42" F	Round Conference Table - Mahogany	\$ 362.75 \$ 453.50 \$		Display	Pedestal 24x42 E	Black	\$ 430.25	537.75 \$	
	ference Rectangle Table 6' - Black	\$ 615.00 \$ 768.75 \$		Display	Pedestal 18x42 E	Black	\$ 396.50	§ 495.75 \$	
Conf	ference Rectangle Table 6' - Mahogany	\$ 615.00 \$ 768.75 \$		Display	Pedestal 14x42 V	Vhite	\$ 355.00	§ 443.75 \$	
Conf	ference Rectangle Table 6' - White	\$ 648.75 \$ 811.00 \$		Display	/ Pedestal 14x36 E	Black	\$ 300.25	\$ 375.25 \$	
Conf	ference Rectangle Table 8' - Black	\$ 663.00 \$ 828.75 \$		Display	Pedestal 24x36 E	Black		537.75 \$	
Conf	ference Rectangle Table 8' - Mahogany	\$ 663.00 \$ 828.75 \$		Display	Pedestal 14x36 V	Vhite	\$ 300.25	375.25 \$	
Conf	ference Rectangle Table 8' - White	\$ 696.75 \$ 871.00 \$		Display	Pedestal 24x36 V	Vhite		537.75 \$	
Offic	ce Furniture (Pg. 28 & 29)			Display	Pedestal 14x30 E	Black	\$ 280.75	\$ 351.00 \$	
Com	nputer Kiosk - Black	\$ 533.00 \$ 666.25 \$		Display	Pedestal 24x30 E	Black	\$ 409.50	512.00 \$	
Com	puter Kiosk - White	\$ 533.00 \$ 666.25 \$		Display	Pedestal 18x30 E	Black	\$ 287.25	\$ 359.00 \$	
Com	puter Counter - Graphite	\$ 266.50 \$ 333.25 \$		Display	Pedestal 14x30 V	Vhite	\$ 280.75	\$ 351.00 \$	
Com	nputer Desk - Graphite	\$ 253.50 \$ 317.00 \$		Locking	g Pedestal Black		\$ 533.00	666.25 \$	
5 Sh	elf Bookcase - Mahogany	\$ 512.25 \$ 640.25 \$		Lockin	g Pedestal White		\$ 533.00	666.25 \$	
Blac	k Credenza	\$ 478.50 \$ 598.25 \$		Fuze P	edestal		\$ 293.75	\$ 367.25 \$	
Blac	k Double Pedestal Desk	\$ 546.00 \$ 682.50 \$		Londor	n Pedestal		\$ 293.75	367.25 \$	
Gen	oa Stor. Credenza - Mahog 2 Drawer	\$ 478.50 \$ 598.25 \$		Miscel	llaneous Items (P	g. 32)			
Gen	oa Kneespace Stor. Credenza - Mahog	\$ 444.50 \$ 555.75 \$		Stanch	ion Chrome		\$ 82.00	5 102.50 \$	
Gen	oa Exec. Desk - Mahog Dbl. Pedesta	\$ 566.75 \$ 708.50 \$		Stanch	ion Rope - Red Ve	lour	\$ 41.50	52.00 \$	
Vivid	d Café - Square Table Glass	\$ 444.50 \$ 555.75 \$		Literatu	ure Stand - Alumin	um	\$ 199.00	\$ 248.75 \$	
Vivid	d Café - Rectangle Table Glass	\$ 512.25 \$ 640.25 \$		Literatu	ure Stand - Black			\$ 248.75 \$	
Broo	oklyn II Rectangle Dining Table	\$ 533.00 \$ 666.25 \$		Literatu	ure Rack - Black M	etal		\$ 257.00 \$	
Broo	oklyn II Round Dining Table	\$ 417.25 \$ 521.50 \$		Compa	act Refrigerator Wh	nite - 4.0 Cu Ft		6 461.50 \$	
	en Dining Table	\$ 621.50 \$ 777.00 \$		iPad®	Stand Black		\$ 232.75	\$ 291.00 \$	
Brio	Dining Table	\$ 833.25 \$1,041.50 \$		iPad®	Stand Silver		\$ 232.75	\$ 291.00 \$	
Meta	al File & Storage Cabinets (Pg. 30)			Lightin	ng (Pg. 33)				
2 Dra	awer Vert. File - Letter Sz Locking Blk.	\$ 178.00 \$ 222.50 \$			ed Steel Table Lam		\$ 130.00	§ 162.50 \$	
2 Dra	awer Vert. File - Legal Sz Locking Blk.	\$ 232.75 \$ 291.00 \$		Brushe	ed Steel Floor Lam	p - White	\$ 184.50	\$ 230.75 \$	
	awer Vert. File - Letter Sz Locking Blk.			Brushe	ed Nickel Table Lar	np - White	\$ 130.00	\$ 162.50 \$	
4 Dra	awer Vert. File - Legal Sz. Locking Blk.	\$ 266.50 \$ 333.25 \$		Brushe	ed Nickel Floor Lan	np - White	\$ 184.50	\$ 230.75 \$	
	awer Lateral File - Locking Black	\$ 239.25 \$ 299.00 \$		Rubbe	d Bronze Table La			\$ 162.50 \$	
2 Dra	awer Lateral File - Locking Black	\$ 280.75 \$ 351.00 \$		Rubbe	d Bronze Floor La	np - White	\$ 184.50	\$ 230.75 \$	
	awer Lateral File - Locking Black	\$ 293.75 \$ 367.25 \$		Brushe	ed Steel Table Lam	p - Red	\$ 130.00	\$ 162.50 \$	
Stora	age Cabinet - Locking Black	\$ 293.75 \$ 367.25 \$		Brushe	ed Steel Floor Lam	p - Red	\$ 184.50	\$ 230.75 \$	
	· · · · · · · · · · · · · · · · · · ·			Neutrin	no Steel Floor Lam	p - Steel	\$ 184.50	\$ 230.75 \$	

Custom Furniture Subtotal for PAGE 4

of Pa pr	f Excel Decorators. Prices quoted cover rental o ayment may be made by check, credit card or more resentation of invoice at the show. Signature denore and the show signature and the show sis the show sis the show signature	signated spaces prior to show opening and removal at clo nly. Payment in full of rental charges, including applica oney order. Orders placed at the show will be charged S otes acceptance of payment terms as set forth in the Exc ED FOR ALL ORDERS. **CANCELLATIONS MADE	ble sales tax, must accompany your a STANDARD RATES. Charges due and cel Decorators, Inc. Payment Policy and	advance order. payable upon d Authorization	ible tax on SUMMARY PA	IGE
١	Name of EVENT/SHOW	AOAO 2021	ВООТН #	PHONE #()	
	FIRM Name	PRINT YOU	R Name		Date	
	BILLING Address		City, State		ZIP	
	SIGNATURE	Title	E·	mail		



Counters & Accessories

Payment must be received by

Oct. 13, 2021 For DISCOUNT RATES to apply All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 502-459-0390

Excel Decorators

PO Box 32084 Louisville, KY • 40232 • 502-459-6300

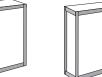
18KY071321

UNTERS Description

Discount Rate	Stnd. Rate	7	TOTAL

1m wide by .5m deep by 42" tall Counter - Comes standard with white PVC panels \$203.25 \$264.00	
2m wide by .5m deep by 42" tall Counter - <i>Comes standard with white PVC panels</i>	
1m Radius by .5m deep by 42" tall Curved Counter - Comes standard with white PVC panels .\$268.75\$349.25	
Interior Shelf for above counters - per 1m x .5m shelf, curved or straight	
Sliding Doors for above counters (set of 2 panels) - Not available for 1m radius curved counter \$73.25 \$95.00	
PVC panel for back side of counter - per 1m section, curved or straight	







1m Counter 2m Counter **1m Radius Counter** * Standard Counters have PVC panels on 3 sides. leaving the back open

ADDITIONAL ACCESSORIES

Qty: Description	Discount Rate Stnd. Rate TOTAL	
Message Board	\$154.75 \$194.00	
VELCRO/PUSH-PIN compat.< or	> U WHITEBOARD dry erase	
Display Case	-	
Glass top, front and sides, solid bottom s	helf with lockable doors	
Leaflet Rack Plexiglass construction with adhesive bac		
Brochure Rack		
Plexiglass construction with adhesive bac		
	Gray Fabric is VELCRO 4' 6.5' & PUSH PIN Compatible	
Diaplay Case	8' Message Board	
Display Case		
Leaflet Rack	Brochure Rack	

Panel Color - White is STANDARD / Colors available

Colored Panels are available for an additional 25% of the Counter Price. All COUNTER TOPS are WHITE only.

🛛 Dk. Blue	🛛 Dk. Gray	🛛 Green	🛛 Red	Yellow
Lt. Blue	Lt. Gray	🗆 Beige	Black	

If Ordering Colored Panels, ADD 25% HERE

Graphic Panels and Custom Artwork Quoted Upon Request.

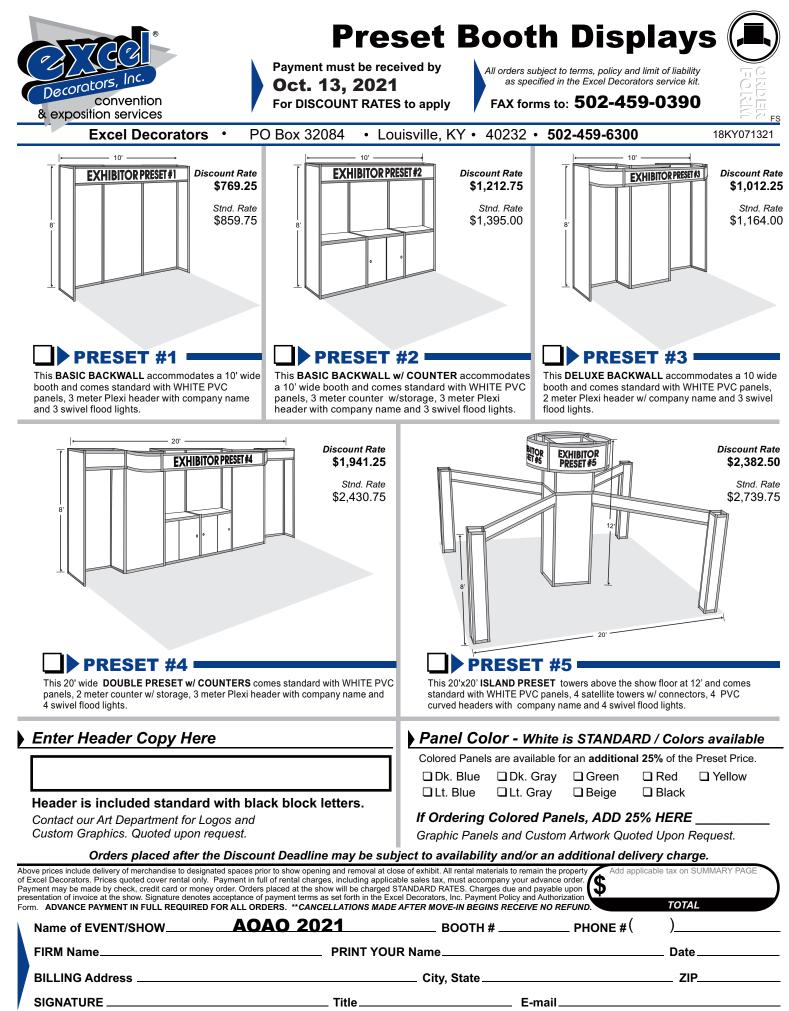
PRESET BOOTH ACCESSORIES

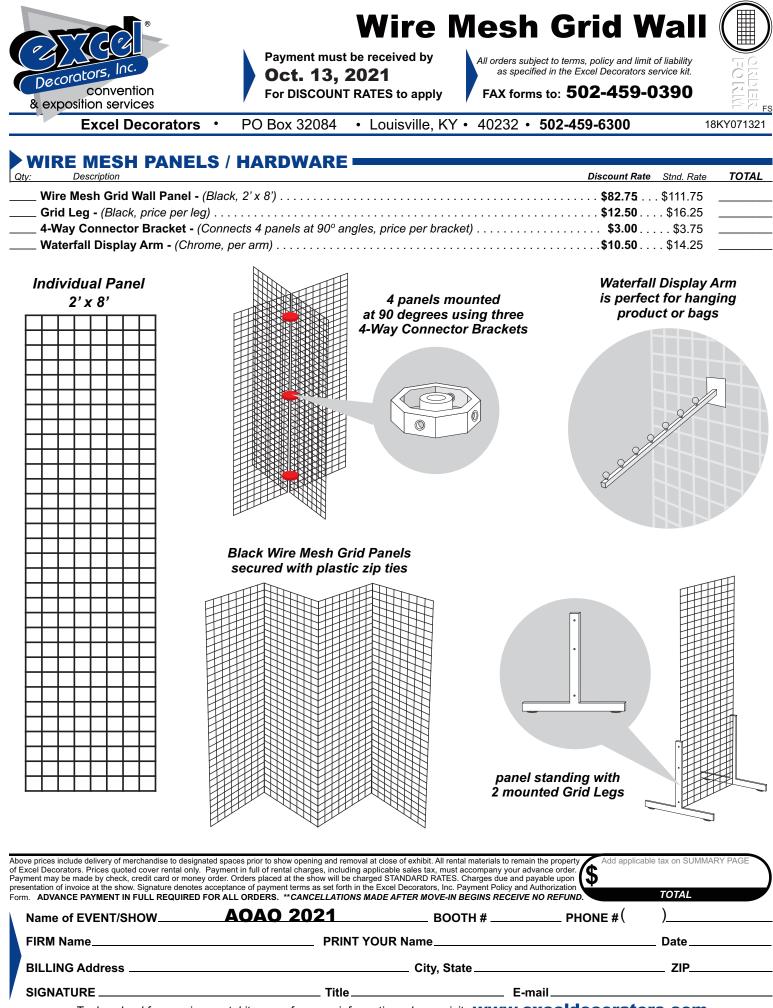
Qty:	Description	Discount Rate	Stnd. Rate	TOTAL
***Item	s below are for use with "Pre form. Must order Preset 1-5 to	eset Booth Dis	plays" on s	separate
	wivel Flood Lights		\$62.50	
1m wide	isplay Shelves	\$32.25	\$42.00 .	
S	Swivel Flood Light	Straight Angled		
Nee	d o omothing aloo?	Die		_
ivee	d something else?	Dis	play Shelve	15
If you	need a custom design prese	t hooth		

If you need a custom design preset booth or any other custom design hardwall construction, Excel Decorators can work with you to come up with the perfect preset design to meet your needs!

Orders placed after the Discount Deadline may be subject to availability and/or an additional delivery charge.

of Pa	Excel Decorators. Prices quoted cover rental on ayment may be made by check, credit card or mo	ignated spaces prior to show opening and removal at close ly. Payment in full of rental charges, including applicable oney order. Orders placed at the show will be charged STA tes acceptance of payment terms as set forth in the Excel I	sales tax, must accompany your a NDARD RATES. Charges due and	dvance order.	able tax on SUMMARY	PAGE
		ED FOR ALL ORDERS. **CANCELLATIONS MADE AF			TOTAL	
	Name of EVENT/SHOW	AOAO 2021	BOOTH #	PHONE #()	
	FIRM Name	PRINT YOUR	Name		Date	
	BILLING Address		City, State		ZIP	
	SIGNATURE	Title	E-	mail		







POSTER SIGNS	Prices Shown Are For Simple Design OR Provided Print Ready Design, Sign Purchase a	nd Delivery To Booth.
Qty: Description	Discount Rate Stnd. Rate	TOTAL
11" x 14" Standard Poster - 4	4 color process printing on vinyl mounted to Polystyrene Backer (10 words) \$37.50 \$ 47.25	
14" x 22" Standard Poster -	4 color process printing on vinyl mounted to Polystyrene Backer (10 words) \$53.75 \$70.00	
22" x 28" Standard Poster -	4 color process printing on vinyl mounted to Polystyrene Backer (10 words) \$75.00 \$97.50	
24" x 36" Foamcore Panel - 4	color process printing on vinyl mounted to .1875" thick Foamcore (10 words). \$86.00\$111.75	
36" x 36" Foamcore Panel - 4	color process printing on vinyl mounted to .1875" thick Foamcore (10 words). \$105.75 \$137.75	
36" x 48" Foamcore Panel - 4	color process printing on vinyl mounted to .1875" thick Foamcore (10 words) \$123.75 \$160.75	
38" x 93" Tall Foamcore Pane	el w/feet 4 color on vinyl mounted to .5" thick Foamcore (10 words) \$314.25\$408.00	
38" x 93" 2-Sided Tall Foamc	ore Panel w/feet (same as above with print on 2 sides)	

Prices Shown Are For Simple Design OR Provided Print Ready Design, Sign Purchase and Delivery To Booth BANNERS Discount Rate Stnd. Rate TOTAL Description 3'x 6' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words)\$143.75....\$187.50 4'x 8' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words) \$255.75. . . . \$332.50 3'x 10' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words) \$240.00 \$311.75 4'x 10' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words) \$319.75 \$415.50

Qty: Description	Discount Rate	Stnd. Rate	TOTAL
Add a cardboard easel back to any poster - suitable for posters on a tabletop	\$11.00	\$14.00	
Add velcro backing to any poster (price per linear foot) - order Qty. as linear feet	\$6.25	\$8.50	
Add Lamination to any poster (price per square foot) - gloss or texture finish, order Qty. as sq	. Ft \$3.75	\$4.75	

Enter Sign Copy Here

PORTRAIT orientation	LANDSCAPE orientation	uwhatever works best

Special Directions or notes:

Excel Decorators has a full service in-house sign

Need Something Special?

department that is capable of producing just about anything you might need. We have the capabilities to produce (but not limited to) all of the following :

18KY071321

Backlit Transparent Graphics Cut Vinyl Graphics Large format Printing (8' wide) POP Display Graphics Vehicle Graphics Solvent Ink Printing Floor Graphics Die Cut Signs CAD Drawings | Creative Design

Contact our Sign Department for a quote on your special needs: signshop@exceldecorators.com

Please send artwork to the above e-mail address. (MAX=5mb)

Acceptable file types: .EPS, .PDF, .TIF, .AI, High Res. JPGs DO NOT SEND: .GIF, Word Docs. or Low Res. JPGs

of Pa pr	F Excel Decorators. Prices quoted cover rental on ayment may be made by check, credit card or mo resentation of invoice at the show. Signature denote	ignated spaces prior to show opening and removal at close of exhibit. All rental mate nly. Payment in full of rental charges, including applicable sales tax, must accom oney order. Orders placed at the show will be charged STANDARD RATES. Charg tes acceptance of payment terms as set forth in the Excel Decorators, Inc. Paymer ED FOR ALL ORDERS. **CANCELLATIONS MADE AFTER MOVE-IN BEGIN	pany your advance order. es due and payable upon nt Policy and Authorization	table tax on SUMMARY PAGE
١	Name of EVENT/SHOW	AOAO 2021 BOOTH #	# PHONE #()
	FIRM Name	PRINT YOUR Name		Date
	BILLING Address	City, State		ZIP
	SIGNATURE	Title	E-mail	

Decorators, Inc.	Payment must be received by Dct. 13, 2021 For DISCOUNT RATES to apply	All orders subject to terms, as specified in the Exc FAX forms to: 50	policy and limit of liability el Decorators service kit.
Excel Decorators • PO E	Box 32084 • Louisville, KY •	40232 • 502-459	-6300 18KY071321
DELUXE ROLL-UP BANNE	R STAND Discount Rate Stnd. Rate	Provided Print Ready Desig TOTAL	Prices Shown Are For Simple Desig In, Sign Purchase and Delivery To Booth
Single Sided Banner Stand PURCHASE	with banner \$467.00 \$605.25		
Double Sided Banner Stand PURCHASE	with 2 banners \$695.00 \$903.50		
50 watt halogen spot light* mounted to top c * Electrical connectivity not included - must order electric			Service Desk
Enter Sign Copy Here	Portal attractively display	ble banner stand s your message!	Furniture Carpet Material Handling
	This deluxe roll-up b	anner stands supports	7' Tall Labor

Special Directions or notes:

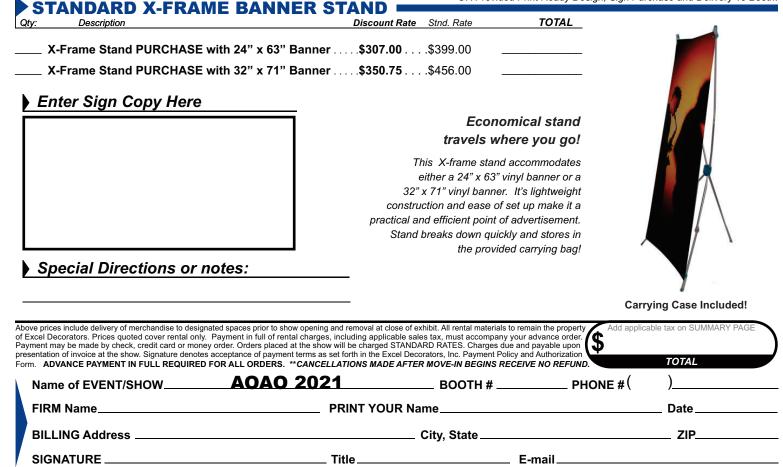
This deluxe roll-up banner stands supports a vinyl banner measuring 81" tall by 32.5" wide. Have our designers prepare artwork for your approval or provide your own print ready design. Add a light mounted to the top for extra attention.

> The stand will be delivered to your booth at exhibitor set-up.At the end of the show, simply release the top clasp, wind the banner back inside the base, pack it in the provided soft shell case and carry it home!



Carrying Case Included!

Prices Shown Are For Simple Design OR Provided Print Ready Design, Sign Purchase and Delivery To Booth.





Material Handling Rates

Payment must be received by

For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

18KY071321

FAX forms to: 502-459-0390

Excel Decorators • PO Box 32084 • Louisville, KY • 40232 • 502-459-6300

Excel has been selected as EXCLUSIVE Drayage and Material Handling Contractor for this show.

- 1. Mail this form and your advance payment to the order processing address noted above as soon as possible.
- SEE NEXT PAGE FOR WAREHOUSE AND DIRECT TO SHOW SITE SHIPPING ADDRESSES.
- 2. All shipments must be consigned to Excel Decorators, Inc. All shipments must be sent pre-paid. Excel Decorators has the right to refuse any shipment that is not properly consigned. All shipments must be sent pre-paid. COLLECT SHIPMENTS WILL NOT BE ACCEPTED.
- 3. All Warehouse shipments must be received at least Two (2) business days (EXCLUDES SAT. & SUN.) prior to decorator move-in. Any materials
- received at warehouse after that date will be subject to an additional handling charge. Warehouse Hours are: 8am 5pm / Mon. Fri. / Closed on Holidays 4. Exhibitors requiring the use of docks to load or unload their vehicles/trucks are subject to Material Handling Rates referenced in this kit.
- All materials will be weighed and charged accordingly. Forklift rates are not permissible for loading/unloading.
- 5. Actual Carrier shipping charges are billed through the Carrier. Rates below reflect Material Handling/ Drayage charges ONLY.
- Please select Shipping destination and estimate charges on the next page.

MATERIAL HANDLING SERVICES (200 lb. Minimum)

Crated/Skidded: Materials that are skidded or in any type of shipping container that can be unloaded at the dock without any additional handling.

Loose/Uncrated: Material delivered by the carrier in such a manner that it requires additional handling. Examples of addn¹. handling include, but are not limited to: constricted space unloading, loads mixed with pad wrapped material, loose or uncrated materials, unskidded boxes or cartons, and unskidded machinery with lifting bars or hooks. Federal Express, UPS, DHL and MOST package delivery services are included in this category due to their delivery procedures.

To WAREHOUSE: Advance Shipments to Warehouse MUST be received by 4:00pm on Friday, Oct. 22, 2021

Shipments received and stored 30 days in advance and delivered to booth, removal and return of empty crates, handling of outbound shipment to common carrier.

Crated/Skidded: **\$69.75 Per CWT*** Loose/Uncrated: **\$81.75 Per CWT***

Crated/Skidded: \$67.00 Per CWT*

Loose/Uncrated: \$79.25 Per CWT*

Rates do not include movement or repositioning of equipment

DIRECT to SHOW: Direct to Show Shipments CANNOT arrive prior to 8:00am on Wednesday, Oct. 27, 2021

Shipments received at exhibit facility and delivered to your booth, removal and return of empty crates, handling of outbound shipment to common carrier,

ENVELOPES and SMALL PACKAGES:

Small Packages received at our WAREHOUSE or at SHOW 25Ib. MAXIMIUM PER SHIPMENT

ADV. to WAREHOUSE: **\$48.50 Per Shipment** DIRECT to SHOW: **\$37.50 Per Shipment**

* PER CWT = PER 100 lbs. There is a 200 LB. MINIMUM, Weights will be rounded up to next CWT. Example: 46 lbs. Will round up to 2 CWTs - 318 lbs. Will round up to 4 CWTs.

Special Services And Rates

Banding for the packaging of displays and equipment is available at the Drayage Contractors Service Desk for \$.55 per lin. ft. plus labor at prevailing rates. Shrink wrap banding is available at \$42.00 per skid. Forklifts and drivers are available for spotting equipment in the booth at the prevailing rates for equipment and labor.



Outbound Freight Will Be Forced If Not Picked Up Prior to 5:00pm on Friday, Oct. 29, 2021

FORCED Freight will be shipped using destination information available at show site and MIGHT NOT be shipped to your desired destination. Outbound Freight that cannot be FORCED from show site for any reason shall be returned to the Warehouse of Excel Decorators and stored until the exhibitor selected carrier can expedite shipment. There will be a \$0.30 per pound surcharge for this service with a minimum charge of \$120.00. GENERAL INFORMATION AND TERMS: ALL SHIPMENTS MUST ARRIVE PREPAID

- 1. Rates quoted above apply on each shipment received, based on actual or estimated weight and are based on A 200 POUND MINIMUM CHARGE PER SHIPMENT WHETHER RECEIVED AT WAREHOUSE OR AT SHOW SITE. No allowance will be made for attrition during event.
- 2. EXCEL Decorators, Inc., as the EXCLUSIVE Material Handling Contractor, shall have control over all freight docks, doors, elevators and crate storage areas.
- 3. Exhibitors requiring the use of docks to load or unload their vehicles/trucks are subject to Material Handling Rates referenced in this kit. All materials will be weighed and charged accordingly. Forklift rates are not permissible for loading/unloading
- 4. Shipments must be consigned to Excel Decorators, Inc. as the convention site does not have the facilities to receive such shipments and will refuse them.
- 5. Make certain all your material is properly insured against fire, theft and all hazards while in transit to and from your booth and for the duration of the exhibition.
- 6. Exhibitor routings on outbound shipments will be honored when possible. However, we reserve the right to reroute as necessary. All outbound shipments must be tendered with a bill of lading. In the event your special carrier fails to pick up within the allotted move-out time, such shipments will be rerouted by EXCEL Decorators, Inc., on designated carriers.
- 7. All shipments requiring special handling for any reason or due to length, width or height will be handled on a time and material basis.8. Rates do not include movement or repositioning of equipment after first delivery to booth.
- Although expedited to the best of our ability, EXCEL will not be responsible for delay of rush shipments. To avoid confusion, remove all expired shipping labels before outbound shipment.
- 10. Exhibits left on the Exhibit Floor without Return Instructions are subject to a 10% handling charge and will be forwarded to the permanent address of the Exhibitor or his agent, freight collect on designated carriers, and no liability of any nature shall attach to Exhibit Management or to Excel Decorators. EXCEL will not be responsible for conditions, count or content until such time as exhibits or materials are picked up for removal after close of the exhibition.
- 11. EXCEL will not be liable hereunder if it is prevented from performing as specified by strike, fire, act of God, or for any other reason beyond its control.
- 12. IT IS UNDERSTOOD THAT ALL SHIPMENTS ARE RELEASED TO EXCEL AT A VALUE NOT TO EXCEED 30¢ PER POUND, PER ARTICLE,

WITH A MAXIMUM LIABILITYOF \$50.00 PER SHIPMENT.

Insurance EXCEL Decorators, Inc. and its agents, will not be responsible for the count or content of material after it has been placed in the exhibit area, before or during installation time, or at the conclusion of the event, nor prior to taking physical count and possession in preparation to moving such material. Therefore, please make certain all your material is properly insured against "ALL RISKS" while in transit to and from your point of origin, to and from your booth and for the duration of the exhibition.

Decorators, Inc. Convention & exposition services	Payment must be reco Oct. 13, 2021 For DISCOUNT RATES	eived by	Iling/Dr orders subject to terms, pol as specified in the Excel FAX forms to: 502-	icy and limit of liability Decorators service kit.	
Excel Decorators	PO Box 32084 • Los	uisville, KY • 4	0232 • 502-459-6	j300	18KY071321
ADVANCE SHIPPIN To: (Name of Exhibitor & Bo For: AOAO 2021 C/O: Excel Decorators 4855 Jennings Lane Louisville, Kentucky 40 Advance Shipments may be shi but MUST be received by 4:00p	218 pped up to 30 Days in advance,	To: (Name For: AOA C/O: Excel E 400 S. Louisvi	TO SHOWS of Exhibitor & Boo O 2021 Decorators/Omni Lo 2nd Street ille, Kentucky 4020 nents WILL BE REFU <i>Tarrive prior to 8:00a</i>	oth Number) ouisville Hotel)2 SED prior to Exc	cel's Move-In
# Pieces Total Lbs. Carrier	Ship Date EST. Arrival Date	Materials are Crated/Skidded A Uncrated/Loose D Crated/Skidded A Uncrated/Loose D Crated/Skidded A Uncrated/Loose D Crated/Skidded A Uncrated/Loose D Crated/Skidded A	Shipping to CW1 Idvance to WAREHS. Idvance to SHOWSITE Idvance to WAREHS. Idvance to SHOWSITE Idvance to WAREHS. Idvance to WAREHS. Idvance to WAREHS. Idvance to WAREHS.	T(min 2) X Rate* =	EST. TOTAL
* Shipping Information and Rates r OUTBOUND SHIPPI Ship To		-	<i>w)</i>	Phone Number	
Street Address		City, State		ZIP	
# Display Cases # Cartons	RIAL DESCRIPTION # Skids # Carpets # Other	SELECT Designated Designated	nipments and return a FOUTBOUNI GROUND Carrier - A AIR Carrier - NA nd Carrier **	D CARRIEI BF Freight	R
Total Number of Pieces In Yo	our Shipment	Other Air Ca Other Van L	arrier ** ine **		
IT IS THE RESPONSIBILITY OF TH Excel will load out shipment when yo	5 5	OUND CARRIER" sect ER AND ARRANGE F RESPONSIBLE FOR A sent COLLECT unles	tion above. If using other c OR PICKUP WITHIN THE NY ITEMS LEFT UNATTE s specific instructions are i	ALLOTTED MOVE-(ENDED ON THE SHC included.	DW FLOOR.
THIRD PARTY BILL	Billing Address		City, State, ZIP		
Company Name	Dilling Address		Oily, State, ZIF		

		c	
BILLING Address	Ci	ty, State	ZIP
		-	
SIGNATURE	Title	E-mail	

ADVANCE SHIPPING LABELS

ADVANCE TO WAREHOUSE: Use the shipping labels below for shipments to be received IN ADVANCE at our Warehouse address. Please note the Advance Shipping Deadline on the labels. Shipments to arrive after this date must use DIRECT TO SHOWSITE shipping.

-

ADVANCE TO WAREHOUSE	Exhibitor : Booth #: Ship to: AOAO 2021 C/O: Excel Decorators 4855 Jennings Lane Louisville, Kentucky 40218 Advance Shipments may be shipped up to 30 Days in advance, but MUST be received by 4:00pm on Friday, Oct. 22, 2021
ADVANCE To WAREHOUSE	Exhibitor : Booth #: Ship to: AOAO 2021 C/O: Excel Decorators 4855 Jennings Lane Louisville, Kentucky 40218 Advance Shipments may be shipped up to 30 Days in advance, but MUST be received by 4:00pm on Friday, Oct. 22, 2021
ADVANCE To WAREHOUSE	Exhibitor : Booth #: Ship to: AOAO 2021 C/O: Excel Decorators 4855 Jennings Lane Louisville, Kentucky 40218 Advance Shipments may be shipped up to 30 Days in advance, Convertion services but MUST be received by 4:00pm on Friday, Oct. 22, 2021 Convertion services

S HOWSITE LABELS ΡΡΙ NG S

DIRECT TO SHOWSITE: Use the shipping labels below for shipments to be received AT THE SHOWSITE address. Please note that Showsite Shipments CANNOT arrive earlier than the time stated on the labels as THEY WILL BE REFUSED by the facility. _ _ _ . -_ _

_ _

DIRECT TO SHOWSITE	Exhibitor : Booth #: Ship to: AOAO 2021 C/O: Excel Decorators/Omni Louisville Hotel 400 S. 2nd Street Louisville, Kentucky 40202 Image: Convention Services Direct Shipments WILL BE REFUSED prior to Excel's Move-In Street and CANNOT arrive prior to 8:00am on Wednesday, Oct. 27, 2021
DIRECT TO SHOWSITE	Exhibitor : Booth #: Ship to: AOAO 2021 C/O: Excel Decorators/Omni Louisville Hotel 400 S. 2nd Street Louisville, Kentucky 40202 Direct Shipments WILL BE REFUSED prior to Excel's Move-In The prior to 8:00am on Wednesday, Oct. 27, 2021
DIRECT TO SHOWSITE	Exhibitor : Booth #: Ship to: AOAO 2021 C/O: Excel Decorators/Omni Louisville Hotel 400 S. 2nd Street Louisville, Kentucky 40202 Image: Construction of the services Direct Shipments WILL BE REFUSED prior to Excel's Move-In and CANNOT arrive prior to 8:00am on Wednesday, Oct. 27, 2021

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Show Name Booth Number					
Show Dates_					
Contractor					
Name			Title		
Company					
Street Addres	s				
	Cit				
Zip (P.O. Box)		Zip (Stree	et Address)		
Phone	Fax		Email		
Estimated Exh	hibit Weight	I	Number of Shows I	Per Year	
Normal Numb	er of Exhibit Pieces	Crates	Cartons	Cases	Carpet
Would you like	e an ABF Freight Trade Sh	ow coordinator	to call you with a qu	uote or information	on? Yes No
	If you are faxing th inform	, 1	e print a copy, con fax to 479.785.8		ested
Ą	ABF Freight • Trade Shov	v Services • P.C). Box 10048 • For	t Smith, AR 729	17-0048



3801 Old Greenwood Road • Fort Smith • AR • 72903



Install/Dismantle Labor

Payment must be received by

Oct. 13, 2021

PO Box 32084

For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability as specified in the Excel Decorators service kit.

FAX forms to: 502-549-0390

Excel Decorators

Louisville, KY • 40232 • 502-459-6300

18KY071321

pmh = Per Man Hour HOURLY RATES Discount Rate* Stnd. Rate* Description Straight Time (One Hour Minimum per Person) \$8:00am - 5:00pm / Monday-Friday ... \$69.00 pmh \$88.50 pmh Overtime Pay (One Hour Minimum per Person) 5:00pm - 12:00am / Monday-Friday & ... \$103.50 pmh \$132.75 pmh ALL Day Saturday Doubletime Pay (One Hour Minimum per Person) 12:00am - 8:00am / Monday-Friday & ...\$138.00 pmh \$177.00 pmh ALL Day Sunday & Holidays

It is the responsibility of the Exhibitor/Supervisor to SIGN IN LABOR prior to installation/dismantle and SIGN OUT LABOR upon completion. Failure to do so will result in the estimation of LABOR TIME by Excel Decorators.

/ DICMANITI E

*After one hour minimum, time is charged in one hour increments

		Date	* Start Time	NO. of Workers	EST. Hours	TOTAL Hours	Hourly Rate	EST. Cost
2	Labor to <u>Install</u> display			X		= ;	x \$	=\$
5	Labor to <i><u>Dismantle</u> display</i>			X		= 3	x \$	= \$
		Date	* Start Time	NO. of Workers	EST. Hours	TOTAL Hours	Hourly Rate	EST. Cost

		Date	" Start Time	NO. of workers	EST. HOUIS	TOTAL Hours	Houriy Rate	EST. Cost
20	Labor to <u>Install</u> display			x	-	- 3	(\$	=\$
5	Labor to <u><i>Dismantle</i></u> display			X	-	:)	K\$ =	= \$

SUPERVISION

Exhibitor Supervision: *Start time will be guaranteed only where labor is ordered for the start of the work day (8:00am unless official set-up time begins later), since the time for completion of earlier jobs is approximate. The Exhibitor's show site representative must check in at the service desk to pick up laborers. Upon completion of the work, it is important for the exhibitor to sign people out at the service desk. If Exhibitor fails to pick up labor at the time ordered, a one hour per laborer "no-show" will be applied.

All Work Is Done Under Supervision Of The Exhibitor.

Excel Supervision: Excel Decorators, Inc. personnel can supervise the installation and dismantling of your display. This will be in all cases when you will not have the personnel present to supervise. The charge for this service shall be 25% of the total labor bill.

All Work Is Done Under Supervision Of The Excel Decorators.

Information needed for Excel Supervision (Please check all that are applicable)

Number of crates or cases

Self Contained Unit

Photo Attached

Set-Up Plans Attached Set-Up Plans in Crate #

Special Instructions Attached

If Ordering Excel Supervision

ADD 25% HERE

of Pa	Excel Decorators. Prices quoted cover rental syment may be made by check, credit card or r	lesignated spaces prior to show opening and removal at close of exhi only. Payment in full of rental charges, including applicable sales money order. Orders placed at the show will be charged STANDAR notes acceptance of payment terms as set forth in the Excel Decora	tax, must accompany your a D RATES. Charges due and	advance order.	ble tax on SUMMARY P	AGE
		RED FOR ALL ORDERS. **CANCELLATIONS MADE AFTER I			TOTAL	
	Name of EVENT/SHOW	AOAO 2021	_ BOOTH #	PHONE #()	
	FIRM Name	PRINT YOUR Nam	1e		_ Date	
	BILLING Address	c	ity, State		ZIP	
	SIGNATURE	Title	E-	mail		

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Decorators, Inc.	Payment must be rece Oct. 13, 2021	é	as specified in the E	s, policy and limit of liabilit xcel Decorators service ki	t Ö
convention & exposition services	For DISCOUNT RATES	to apply FA	X forms to: 5	02-459-0390	
Excel Decorators •	PO Box 32084 • Lou	isville, KY • 402	232 • 502-4 5	59-6300	18KY071
Show Management Provides Individual Booth Carpeting is installed SI Charges for Carpet, Exhibit Cleaning AN	HOW READY, with additional clean	ing services offered be	low.	th.	quest. Square Foot
CARPET VACUUMING					
	-) -			Discount Rate	Stnd. Rate
ONE TIME Vacuuming on (day/date Vacuuming BEFORE INITIAL OPE	NING of exhibit and DAILY the	ereafter		\$0.32 psf/day	\$0.37 ps
	Booth Size (Dims. In FEET)		(above) NO. or		ost
Carpet Cleaning	X =	X \$	X	= \$	
EXHIBIT CLEANING =				psf = Per S	Square Foot
Description				Discount Rate	Stnd. Rate
ONE TIME Cleaning and dusting o Cleaning and dusting of Display S BEFORE INITIAL OPENING of exh	tructure and Furnishings				
	Booth Size (Dims. In FEET)	Square Feet Rate	(above) NO. of	Days TOTAL C	ost
Exhibit Cleaning	x =	X \$	x	= \$	
EXHIBIT WIPE DOWN	WITH SANITIZING	G DISINFEC		psf = Per S Discount Rate	Square Foot Stnd. Rate
Description ONE TIME Disinfectant Wipe Down Disinfectant Wipe Down of Display	n of Display Structure and Fu y Structure and Furnishings	rnishings on (day/d	late):	<i>Discount Rate</i>	<i>Stnd. Rate</i>
Description ONE TIME Disinfectant Wipe Down	n of Display Structure and Fu y Structure and Furnishings ibit and DAILY thereafter	rnishings on (day/d	late):	Discount Rate \$1.22 psf \$1.22 psf/day	Stnd. Rate
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Show Management, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed an Official Services Contractor to perform and provide necessary services and equipment.

The Official Service Contractor is appointed to:

- a. Insure the orderly and efficient installation and removal of the overall exposition,
- b. Assure the distribution of labor to all Exhibitors according to the need,
- c. Provide sufficient labor to satisfy the requirements of Exhibitors and for the exposition itself,
- d. See that the proper type and limits and insurance are in force, and
- e. Avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Services contractor will provide all usual trade show service, including labor. Exceptions are:

- f. Supervision may be provided by the Exhibitor,
- g. The Exhibitor may appoint an outside independent contractor (EAC) for installation and dismantle only of the Exhibitor's display.

The Exhibitor **MUST** notify Excel Decorators of its intention to utilize its own appointed independent contractor on the form provided in this manual **No Later than Oct. 13, 2021**

Exhibitors may employ the service of independent contractors (EAC) to supervise the installation and dismantle of their display, providing that the Exhibitor and the EAC comply with the following requirements:

1. The EAC must have all licenses, permits and/or bondings required by federal, state, county or municipal governments and the exposition hall management prior to commencing work and shall provide Excel Decorators with evidence of such compliance.

2. The EAC must carry comprehensive general liability insurance with limits of liability of not less than \$1,000,000 combined single limits for bodily injury and property damage: comprehensive automobile liability insurance for all owned and non-owned vehicles in amounts not less than \$1,000,000 for bodily injury and property damage and including loading and unloading hazards; and Workers' Compensation insurance with minimum limits of liability as required by Kentucky statutes. The insurance carriers providing such insurance shall have no less than an "A" rating according to A.M.'s Best's rating and shall be authorized to do business in Kentucky. EAC shall provide EXCEL DECORATORS - NO LATER THAN with a Certificate of Insurance Oct. 13, 2021 showing coverages, amounts and policy coverage periods. An EAC who fails to submit such Certificate of Insurance shall not be granted permission to perform any services at the show.

3. The EAC must follow scheduled work times or pay any additional costs incurred because of extended work hours. The EAC must adhere to all rules of ingress and egress.

The Exhibitor, in writing, must notify 4 EXCEL DECORATORS of their intention to utilize an independent contractor (EAC) NO LATER THAN Oct. 13, 2021 The Exhibitors must furnish the name, address, telephone number, and email of the EAC contact person and firm. Letters as such from the EAC are neither valid nor acceptable. (See EAC Authorization form in the service kit) Only the exhibitor named EAC's employees will be authorized on the show floor. Employees of third parties named or subcontracted by the EAC will not be authorized admittance on the show floor unless those employees are named and badges as specified below. The EAC must furnish Excel Decorators with the names of all on-site employees who will be working on the exposition floor prior to the first move-in day and see that they have and wear at all times identification badges supplied by the EAC containing the EAC name, employee's name, & Exhibiting Company's name, PLUS wear a supplied exhibitor work pass if required by Show Management.

5. The EAC **MAY NOT** solicit business on the Show floor. All EAC personnel must confine all activities to the booth(s) of their client(s) and may not enter the display area of a non-client for any purpose.

6. The EAC must confine his operation to the exhibit area of his client(s). No service desks, storage areas or other work facilities will be located elsewhere in the exposition halls.

7. The EAC must comply with all labor agreements and practices and must not commit or allow to be committed by persons in his employ, any acts that could lead to work stoppages, strikes or labor problems.

8. The Show floor, aisles, loading docks, service and storage areas will be under the control of the official General Service Contractor. The EAC must coordinate all his activities with the Official General Service Contractor, Excel Decorators, Inc.

9. In performing work for his client(s), the EAC shall cooperate fully with the Official General Service Contractor and assist him in fulfilling his responsibilities.

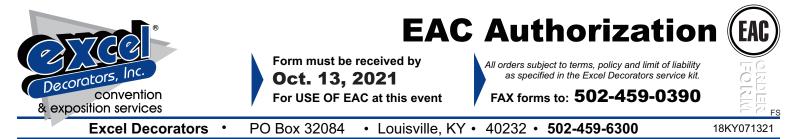
10. The EAC will share with the official contractor all reasonable costs related to its operation; including overtime pay for stewards, restoration of Exhibit Space to its initial condition, etc.

11. The EAC must comply with all local labor regulations.

12. EAC should be advised not to store their tools, ladders, and etc. in the crates.

13. For services such as electrical, plumbing, telephone, floral, booth cleaning and drayage, NO contractor or supplier other than the Official Services Contractor/Supplier will be approved. This regulation is necessary because of licensing, insurance, and work done on equipment and facilities owned by parties other than the Exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space. Exhibitors and EACs are not permitted to use forklifts and motorized pallet jacks.

14. Excel Decorators, Inc. has the option to not allow any work to begin until the EAC complies with the above Rules and Regulations.



Notice of Intent to Use Exhibitor Appointed Independent Contractor

This form MUST be submitted by Exhibitor if ANY contractor not listed in the Exhibitor's Manual will be used by Exhibitor, including display builder, if a representative will be on-site.

Please refer to the EAC POLICIES sheet included in this Exhibitor Kit. It outlines the regulations for the use of EAC's, and the rules and policies EAC's are expected to abide by during all phases of this event.

Please DO NOT fill out this sheet without having first read this very important EAC POLICIES sheet. This form MUST BE returned by the above deadline in order to use EAC services.

Telephone:()	FAX: () Booth #(s):
/we intend to use the following company o service our exhibit at the following even	EVENT DATES: Oct. 27–29, 2021 Commonwealth Ballroom 4 & 5 Omni Louisville Hotel Louisville, Kentucky
Independent Contractor:	
Mailing Address:	
City	State ZIP
Contact:	Telephone: ()
E-mail address:	Fax: ()

EXHIBITOR AUTHORIZATION

I/we agree that all rules and regulations governing the use of an exhibitor-appointed independent contractor will be followed.

Submitted by:

. .

Authorized Exhibitor signature

Type or print name

Date

Title

THIS FORM MUST BE SIGNED BY AN AUTHORIZED EMPLOYEE OF THE EXHIBITING COMPANY, NOT THE EXHIBITOR-APPOINTED INDEPENDENT CONTRACTOR

of Excel Decorators. Prices quoted cover rental c Payment may be made by check, credit card or m presentation of invoice at the show. Signature den	signated spaces prior to show opening and removal at clos only. Payment in full of rental charges, including applicat oney order. Orders placed at the show will be charged S otes acceptance of payment terms as set forth in the Exce RED FOR ALL ORDERS. **CANCELLATIONS MADE	ble sales tax, must accompany your a TANDARD RATES. Charges due and el Decorators, Inc. Payment Policy and	dvance order. payable upon Authorization		
Name of EVENT/SHOW	AOAO 2021	BOOTH #	PHONE #()	
FIRM Name		R Name		Date	
BILLING Address		City, State		ZIP	
SIGNATURE	Title	E-I	mail		



All orders must be received in our office with payment by the Discount Deadline Date to qualify for Discount Rates. Orders received before the Discount Deadline Date but without payment will be charged at Standard Rates unless payment is received before the Discount Deadline expires.

Exhibitors placing orders with a Tax Exempt Organization must also include a copy of their Tax Exempt Certificate with their order.

* Order Forms for services NOT provided by Excel Decorators, will need to be submitted with payment to their respective addresses. These might include (but are not limited to) Utility Services (Electrical, Telephone, Cable TV, Compressed Air/Gas, Fiber Optic) or other miscellaneous services provided by the facility or outside sub-contractors.

Please Check the forms you are returning with your order and fill in individual totals from each page.

NON	I-TAXABLE ITEMS		TAXABLE ITEM	S	
	Payment Authorization Booth Sign Material Handling/Drayage Install/Dismantle Labor Custom Cleaning & Disinfection EAC Authorization	-na- \$\$\$\$ \$\$	 Furniture & Floor Custom Furniture Custom Carpet & I Preset Booth Disp Counters & Acces Signs & Banners Banner Stands Wire Mesh Grid W PPE 	Padding Iays sories	\$ \$ \$ \$ \$ \$ \$ \$
			CALCULATE 6% Sale	tems Above)	B \$ C \$
TOTAL f	for NON-TAXABLE ITEMS HERE		TOTAL for TAXABLE ITE	MS HERE	
<u> </u>	(SUM of all Items Above)	A\$		= D TOTAL)	D\$
Above prices into of Excel Decorra Payment may be presentation of Form. ADVAN	AND TOTAL ulate Grand Total and Enter clude delivery of merchandise to designated spaces prior t ators. Prices quoted cover rental only. Payment in full of be made by check, credit card or money order. Orders pla invoice at the show. Signature denotes acceptance of pay NCE PAYMENT IN FULL REQUIRED FOR ALL ORDER of EVENT/CHOW	o show opening and removal at close f rental charges, including applicable iced at the show will be charged STA yment terms as set forth in the Excel RS. **CANCELLATIONS MADE AF	of exhibit. All rental materials to remain the proper sales tax, must accompany your advance orde NDARD RATES. Charges due and payable upor Decorators, Inc. Payment Policy and Authorizatio TER MOVE-IN BEGINS RECEIVE NO REFU		GRAND TOTAL
	of EVENT/SHOWAOA) Date
	IG Address				
	TURE				

EXHIBITOR PRICE GUIDE

VIDEO EQUIPMENT

ITEM	DAILY RATE	QTY.	DAYS	TOTAL
DVD/VHS Player	\$100			
60" LCD Monitor w/stand	\$400			
70" LED Monitor w/stand	\$550			
LCD Projector (WXGA) w/ stand & 6' Screen	\$550			
Projection Support Package	\$125			
*Other monitor and screen sizes available, please call for a quote.			Subtotal	

SOUND EQUIPMENT

ITEM	DAILY RATE	QTY.	DAYS	TOTAL
Powered Speaker (100W)	\$150			
4 Channel Mixer	\$50			
Wireless Microphone Handheld/Lavaliere	\$175			
*Custom systems available, please call for a quote.			Subtotal	

COMPUTER EQUIPMENT

ITEM	DAILY RATE	QTY.	DAYS	TOTAL	
Desktop Computer	\$350				
Laptop Computer, PC	\$250				
Laptop Computer, Mac	\$400				

*Custom system available, please call for quote.

Video Equipment Subtotal

Subtotal

Sound Equipment Subtotal

Computer Equipment

(before taxes, service charge and/or labor) EQUIPMENT TOTAL





EXHIBITOR PRICE GUIDE

INTERNET SERVICES (SHARED)

ITEM	DAILY RATE	QTY.	DAYS	TOTAL
Single user/device shared ethernet connection (1st device)	\$200			
Additional wired user/device	\$50			
Single Device Wi-Fi Connection (5 Mbps)	\$19.99			
Single Device Wi-Fi Connection (10 Mbps)	\$29.99			

Subtotal

Subtotal

Subtotal

SPECIAL NETWORK SERVICES BY

REQUEST ITEM DAILY RATE QTY. DAYS TOTAL Dedicated Bandwidth Please Call VLAN Configuration Please Call Static IP Please Call Managed Switches Please Call

*Custom items available, please call for quote.

TELECOMMUNICATION SERVICES

ITEM	DAILY RATE	QTY.	DAYS	TOTAL
Direct Inward Dial (DID)	\$100			
Standard Analog Line	\$100			
Polycom Speakerphone	\$100			

*Custom system available, please call for quote.

Internet Services Subtotal

Special Network Services Subtotal

Telecommunication Services Equipment

(before taxes, service charge and/or labor) EQUIPMENT TOTAL





EXHIBITOR PRICE GUIDE

ELECTRICAL SERVICES

DAILY RATE	QTY.	DAYS	TOTAL
\$60			
\$110			
\$275			
\$475			
\$600			
\$25			
\$75 per hr			
	\$60 \$110 \$275 \$475 \$600 \$25	\$60 \$110 \$275 \$475 \$600 \$25	\$60 \$110 \$275 \$475 \$600 \$25

IMPORTANT: Electrical Services and/or extensive set-ups may require labor. Please call your Encore representative for details.

Subtotal

Electrical Services Subtotal

(before taxes, service charge and/or labor) **ELECTRICAL TOTAL**

EXHIBIT RENTAL RESERVATION GRAND TOTAL

Equipment Total	
Networking / Telecom Total	
Electrical Subtotal	
(before taxes, service charge and/or labor) GRAND TOTAL	

(502) 313.6670 omnilouisville@encore-us.com





EXHIBIT OR PRICE GUIDE

LABOR SERVICE RATES

HOURS	RATE
8 am - 12 am	\$75
12 am - 8 am	\$120
Holidays	\$200

FUNCTION SPACE

ROOM/BOOTH	
INSTALL DATE & TIME	
DISMANTLE DATE & TIME	

CLIENT / EXHIBITOR INFORMATION

Event Name:	Event Location:
Exhibitor:	Booth #:
Contact Name:	Email:
Address:	Phone:
City, State, Zip:	Fax:
Delivery Date:	Pick-up Date:

(502) 313.6670 omnilouisville@encore-us.com







ALL ORDERS SUBJECT TO LIMITS OF LIABILITY AND RESPONSIBILITY AS SET FORTH BELOW

EQUIPMENT TERMS AND CONDITIONS

By executing this order form, Lessee agrees as follows:

- Cancellation: In the event Lessee cancels this order, Lessee will be charges a cancellation fee equal to 10% of one day's rental of the subject equipment. Cancellation made within 48 hours of the delivery date will be charged a cancellation fee equal to one day's rental plus handling charges.
- Risk of Loss: Equipment rental is the responsibility of Lessee. Any equipment which is lost, damaged, or stolen while in Lessee's care or possession will result in Lessee being charged for replacement cost, labor, or parts for repair, as the case may be.
- 3. Insurance for the subject equipment is Lessee's responsibility.
- 4. Union labor costs, if applicable, are not included in equipment rental price.
- 5. Payment tendered for the specified equipment with this reservation form is an estimate only and any changes in equipment requirements and any labor charges will affect this estimate. Lessee is responsible for all charges.
- It is the responsibility of the exhibitor to advise an Encore Event Technologies representative of any problems with their order at show site. Absolutely no credits will be issued after show closing.

TELECOMMUNICATIONS TERMS AND CONDITIONS

- It is understood that Encore Event Technologies does not own or control the telecommunications facilities used to access the Internet and that the Internet is a non-regulated public domain. Customer agrees that Encore shall have no responsibility and no liability whatsoever with respect to insuring access to the Internet. Customer further agrees to indemnify and hold harmless Encore from any and all claims, damages, losses and causes of action whatsoever which may arise directly or indirectly in connection with the Internet services provided.
- The total order cost will be billed to the form of payment specified above.
- 3. Cancellation charges will be incurred at 100% for cancellations within 24 hours of your event.
- You are responsible for bringing your own NIC (Network Interface Card) or Wireless Access Card.
- 5. Customer-provided wireless access points, routers, switches or other similar network infrastructure devices are prohibited to ensure uninterrupted operation of existing wired/wireless infrastructure. Please contact your sales manager for pricing on Encore provided available options.
- All materials and equipment furnished by Encore for this service order shall remain the property of Encore and shall be removed only by Encore at the close of the meeting.
- All requests for services after your arrival are subject to the availability of the equipment and the services of our technicians.
- 8. Under no circumstances shall anyone attempt to gain unauthorized

access to or tamper with any part of the network.

- 9. You agree to remain entirely liable for all activities conducted through the network connections.
- 10. The Network may only be used for lawful purposes and in accordance with these terms and conditions. Transition of any materials in violation of any local, state, federal, or international regulation(s) is prohibited. This includes but not limited to, copyrighted materials legally judged to be threatening or obscene, or material protected by trade secrets.
- 11. These terms and conditions supersede all previous representations, understandings, or agreements and shall prevail notwithstanding any variance with terms and conditions of any order submitted. These terms and conditions may be modified by Encore at any time.
- No service will be provided without a signed copy of this form. This form must be received no later than one (1) week prior to the meeting.
- You or your IT professional will be responsible for appropriate computer configuration for the service provided. Encore personnel cannot be responsible for making configuration changes to your personal computer.
- 14. If you are uncertain of your requirements or of any changes, you must notify an Encore representative.

ELECTRICAL REGULATIONS

- 1. For your protection you should install a surge protector on your computer(s). All electrical installations and connections to all electrical service will be made by an Encore Event Technologies representative. Encore Event Technologies will not be responsible for any damage or lost equipment, component, computer hardware, or software and/or any damage or injury to any person caused by the installation, connection or plugging into any electrical outlet by a person other than an Encore Event Technologies representative.
- 2. All column and wall outlets are not a part of booth space. A separate outlet must be ordered at regular price for each piece of equipment to be connected.
- 3. All production companies are to provide pig tails and cables to designated power location.
- All equipment connected by Omni Hotels must comply with NEC, Federal, State, & local codes.
- 5. All cords, plugs, and power strips must be UL listed..
- 6. All equipment shall be tagged and wired with complete information as to type of current, voltage, phase, cycle, horsepower, etc.

MY SIGNATURE INDICATES THAT I HAVE RECEIVED THIS REQUEST FORM AND SERVES AS AGREEMENT OF MY ORDER AND ITS TERMS AND CONDITIONS AND WARRANTS THAT THE UNDERSIGNED HAS THE AUTHORITY TO EXECUTE THIS DOCUMENT AS AN EMPLOYEE AND/OR AGENT ON BEHALF OF CUSTOMER'S EMPLOYER AND/OR PRINCIPAL, IF ANY, ALL ORDERS MUST BE PAID IN FULL IN ORDER TO HAVE INSTALLATION SCHEDULED. PLEASE SEND ALL ORDERS TO omnilouisville@encore-us.com

Authorized Signature

Omni & Hotels & Resorts

(required)

2021 TRADE SHOW FURNISHINGS

KIT CATALOG













BLANC



Blanc Sofa Bright White Leather 75"W x 35"D x 35"H



Blanc Loveseat Bright White Leather 54"W x 35"D x 35"H



Blanc Chair Bright White Leather 33″W x 35″D x 35″H



Blanc Bench Ottoman Bright White Leather 48"W x 24"D x 18"H



Blanc Cube Ottoman Bright White Leather 17"Square x 17"H

WHISPER



Whisper Sofa White Leather 87"W x 37"D x 35"H



Whisper Loveseat White Leather 61"W x 37"D x 35"H



Whisper Chair White Leather 35"W x 37"D x 35"H



WHISPER



Whisper Bench Ottoman White Leather $60''W \times 24''D \times 17''H$



Whisper Square Ottoman White Leather 40"Square x 17"H



Whisper Round Ottoman White Leather 46"Round x 17"H

FUNCTION

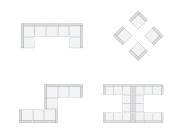
Modular Seating Collection



Function Armless Chair White Leather 28"Square x 29"H



Function Corner White Leather 28"Square x 29"H



CONTINENTAL

Modular Seating Collection



Continental Curved Loveseat White Leather $82''W \times 34''D \times 31''H$



Continental Reverse Curved Loveseat White Leather 72"W x 34"D x 31"H



Continental Wedge Ottoman White Leather 30"W x 34"D x 19"H



CONTINENTAL Modular Seating Collection







Continental Half Moon Ottoman White Leather 33"W x 19"D x 19"H

SOPHISTICATION

Modular Seating Collection



Sophistication Sofa White Leather 72"W x 31"D x 48"H



Sophistication Loveseat White Leather 48"W x 31"D x 48"H



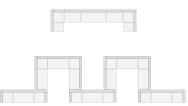
Sophistication Chair White Leather 24"W x 31"D x 48"H



Sophistication Corner White Leather 31"Square x 48"H



Sophistication Ottoman White Leather 31"Square x 19"H





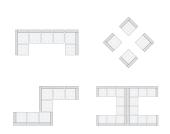
BOCA Modular Seating Collection



Boca Corner Black Leather 22"W x 27"D x 30"H



Boca Armless Black Leather 27"Square x 30"H



METRO



Metro Sofa

Black Leather 85"W x 35"D x 35"H



Metro Loveseat Black Leather 60"W x 35"D x 35"H



Metro Chair Black Leather 35"Square x 35"H



Metro Square Ottoman Black Leather 40"Square x 17"H



Metro Bench Ottoman Black Leather 60"W x 24"D x 17"H



SUAVE MIDNIGHT



Suave Midnight Sofa Midnight Suede 77"W x 36"D x 33"H



Suave Midnight Loveseat Midnight Suede 54"W x 36"D x 33"H



Suave Midnight Chair Midnight Suede 32"W x 36"D x 33"H

GRAMMERCY Modular Seating Collection



Grammercy Sofa Charcoal Leather 82"W x 36"D x 36"H



Grammercy Loveseat Charcoal Leather 57"W x 36"D x 36"H



Grammercy Chair Charcoal Leather 28"W x 36"D x 36"H



Grammercy Corner Charcoal Leather 36"Square x 36"H



Grammercy Round Ottoman Charcoal Leather 46"Round x 17"H



Grammercy Square Ottoman Charcoal Leather 40"Square x 17"H Also Available in Bench Ottoman 60"W x 24"D x 17"H



PARMA



Parma Sofa Brown Leather 79"W x 37"D x 36"H



Parma Loveseat Brown Leather 56"W x 37"D x 36"H



Parma Chair Brown Leather 33"W x 37"D x 36"H



Parma Bench Ottoman Brown Leather 60"W x 24"D x 17"H

MONTANA MOCHA



Montana Mocha Sofa Mocha Tan Fabric 79"W x 35"D x 34"H



Montana Mocha Loveseat Mocha Tan Fabric 57"W x 35"D x 34"H



Montana Mocha Chair Mocha Tan Fabric 35″Square x 34″H



MADISON



Madison Sofa Tan Fabric 86″W x 34″D x 34″H



Madison Chair Tan Fabric 33"W x 34"D x 34"H



Madison Sky Bench Teal Fabric 48″W x 24″D x 17″H







Madison Ottoman - Willow Green Fabric 24"Square x 17"H

Madison Ottoman - Sand Dollar Tan Fabric 24"Square x 17"H

Madison Ottoman - Apricot Orange Fabric 24"Square x 17"H



Madison Ottoman - Sunflower Yellow Fabric 24"Square x 17"H



CHANDLER







Chandler Loveseat Red Leather 53"W x 37"D x 35"H



Chandler Chair Red Leather 31"W x 37"D x 35"H



Chandler Bench Ottoman Red Leather 60"W x 24"D x 17"H

EVOKE



Evoke Sofa Coffee Resin Frame with Tan Cushions 81"W x 35"D x 27"H



Evoke Chair Coffee Resin Frame with Tan Cushions 33"W x 35"D x 27"H



Evoke Cocktail Table Coffee Resin Frame 48"W x 24"D x 18"H



EVOKE



Evoke End Table Coffee Resin Frame 24"W x 28"D x 25"H



Evoke Cube Table Coffee Resin Frame 18"Square x 18"H

STAGE CHAIRS



Midnight Stage Chair Midnight Microfiber 25"L x 26"D x 37"H



Chamois Stage Chair Beige Microfiber 25"L x 26"D x 37"H



Buckskin Stage Chair Tan Microfiber 25"L x 26"D x 37"H



Empire Chair Black Leather White Leather 28"L x 32"D x 32"H



Ibizia Chair ■ Black Leather □ White Leather 31"L x 35"D x 32"H



Tulip Chair Black Fabric/Tilt Back/Caster Feet 27"L x 26"D x 35"H



STAGE CHAIRS



Monarch Chair Bright White Leather 28"Square x 30"H

OTTOMANS & BENCHES



Curved Bench Continental White Leather 70"W x 26"D x 19"H



Square Ottoman Metro Black Leather Whisper White Leather Grammercy Charcoal Leather 40"Square x 17"H



Essentials Storage Ottoman White Leather with Locking Mechanism 48"W x 24"D x 20"H Lock Not Included



Round Ottoman Grammercy Charcoal Leather
 Whisper White Leather 46"Round x 17"H



Bench Ottoman

- Metro Black Leather
- Whisper White Leather Chandler Red Leather
- Grammercy Charcoal Leather Parma Brown Leather
- 60"W x 24"D x 17"H



1/4 Round Ottoman Grammercy Charcoal Leather Whisper White Leather 34"W x 19"D x 17"H



OTTOMANS & BENCHES



Madison Sky Bench Teal Fabric 48″W x 24″D x 17″H

Madison Ottomans Left to Right: Willow, Sand Dollar, Apricot, Sunflower 24"Square x 17"H

BANQUETTES



Essentials Banquette White Leather 60"Round x 48"H (2 Pieces)



Whisper Banquette White Leather 59"Round x 38"H (2 Pieces)



Grammercy Banquette Charcoal Leather 59"Round x 38"H (2 Pieces)

TURNING BEDS



Essentials Turning Bed White Leather 96"W x 48"D x 36"H



CUBE OTTOMANS



Regency Cube Ottomans

From left to right: Orange Fabric, Teal Fabric, Ruby Fabric, Camel Fabric, Apple Fabric, Fuchsia Fabric 18"Square x 18"H



Cube Ottomans

From left to right: Blanc Bright White Leather (17"Square x 17"H), Whisper White Leather, Metro Black Leather, Red Vinyl, Green Vinyl, Blue Vinyl, Purple Vinyl 18"Square x 18"H

CHARGED



Essentials Turning Bed - Charged White Leather 96"W x 48"D x 25"H *White slip cover available for black charging unit. *Maximum of 1 bed per power source.



Boca Corner - Charged Bright White Leather 27"Square x 30"H *Maximum of 4 daisy linked together per power source.



Boca Chair - Charged Bright White Leather 22"W x 27"D x 30"H *Maximum of 4 daisy linked logether per power source.



CHARGED



Aspen Bar Table - Charged White / Brushed Steel 72"W x 26"D x 42"H *Maximum of 1 table per power source.



Patrice Table Chair - Charged Bright White Leather 28"W x 31"D x 31"H *Maximum of 6 daisy linked together per power source.



Aspen Cocktail Table -Charged White / Brushed Steel 48"W x 24"D x 18"H

48"W x 24"D x 18"H *Maximum of 1 table per power source.



White Conference Table -Charged White 96"W x 43"D x 30"H *Maximum of 1 table per power source.



Lincoln Bench - Charged Bright White Leather 59"W x 39"D x 17"H *Maximum of 3 daisy linked together per power source.

OCCASIONAL TABLES



Tribeca Tables End Table Wood/Black 24"W × 28"D × 22"H Console Table Wood/Black 48"W × 18"D × 30"H Cocktail Table Wood/Black 48"W × 28"D × 19"H



Harmony Tables End Table Wood/Espresso 24"Round x 22"H Console Table Wood/Espresso 52"W x 18"D x 30"H Cocktail Table Wood/Espresso 51"W x 28"D x 18"H



Novel Tables End Table Satin Steel 15"Square x 16"H Cocktail Table Satin Steel 46"W x 15"D x 16"H



OCCASIONAL TABLES



Aria Tables Red End Table Red/Brushed Steel 24"W x 20"D x 22"H Cocktail Table Red/Brushed Steel 44"W x 20"D x 18"H



Aria Tables Purple End Table Purple/Brushed Steel 24"W x 20"D x 22"H Cocktail Table Purple/Brushed Steel 44"W x 20"D x 18"H



Aria Tables Green End Table Green/Brushed Steel 24"W x 20"D x 22"H Cocktail Table Green/Brushed Steel 44"W x 20"D x 18"H



Aria Tables White End Table White/Brushed Steel 24"W x 20"D x 22"H

Console Table White/Brushed Steel 44"W x 20"D x 30"H Cocktail Table White/Brushed Steel 44"W x 20"D x 18"H



Fuze Tables End Table Chrome/Zebrawood Laminate 24"Square x 23"H Console Table Chrome/Zebrawood Laminate 60"W x 16"D x 34"H Cocktail Table Chrome/Zebrawood Laminate 40"Square x 16"H



London Tables End Table Chrome/Marble 24"Square x 23"H Console Table Chrome/Marble 60"W x 16"D x 34"H Cocktail Table Chrome/Marble 40"Square x 16"H



Aria Tables Blue End Table Blue/Brushed Steel 24"W × 20"D × 22"H Cocktail Table Blue/Brushed Steel 44"W × 20"D × 18"H



Aria Tables Charcoal

End Table Storm Grey/Brushed Steel 24"W x 20"H x 22"H Console Table Storm Grey/Brushed Steel 44"W x 20"D x 30"H Cocktail Table Storm Grey/Brushed Steel 44"W x 20"D x 18"H



Brooklyn Tables

End Table Square - Chrome 22"Square x 20"H End Table Round - Chrome 20"Round x 20"H Cocktail Table Rectangle - Chrome 42"W x 24"D x 16"H Cocktail Table Round - Chrome 30"Round x 16"H



OCCASIONAL TABLES



Vivid Tables End Table - Smoked Powder Coat Finish 26"Square x 21"H Console Table - Smoked Powder Coat Finish 50"W x 24"D x 30"H Cocktail Table - Smoked Powder Coat Finish 50"W x 24"D x 16"H



Club Tables End Table 44"W x 22"D x 18"H Cocktail Table 22"Square x 18"H (Includes built in Wireless LED Lighting)



Rose Table



Zanzibar Table 17"Square



Cube End Tables Black 24" White 24" 24"Square x 21"H



Cube Cocktail Tables Black 24"

White 24" 24"Square x 16"H



Phoebe Tables From left to right: Yellow, Lime Green, Rose, Gold, Teal 17"Round x 22"H



Hylton Tablet Table White/Brushed Steel 18"W x 12"D x 28"H



BARS & BAR BACKS



VIP Glow Bar 6'

Frosted Plexi with Built-in Wireless LED Kit 72"W x 24"D x 42"H(Bar) 13"D x 18"H (Shelf)

*Includes remote control



VIP Glow Bar 4' Frosted Plexi with Built-in Wireless LED Kit 48"W × 24"D × 42"H(Bar) 13"D × 18"H (Shelf) *Includes remote control



Agile Bar ■ Black with 2 shelves in back □ White with 2 shelves in back 48"W x 16"D x 42"H



Blox Bar Back Walnut/Brushed Metal 30"W x 16"D x 86"H Please Inquire About Shelf Dimensions



Piazza Bar Back ■ Black □ White 44"W × 12"D × 79"H 13"W × 14"H (Inside Shelf)



BAR STOOLS



Vienna Stool Gray Acrylic Orange Acrylic Teal Acrylic 17"Square x 39"H

Euro Bar Stool

Black

22"W x 24"D x 42"H



Criss Cross Bar Stool Espresso Leather White Leather 15"W x 19"D x 41"H



Escape Stool Natural Maple 16"Square x 41"H



Black

White

Hourglass Bar Stool 18"W x 20"D x 43"H

Equino Stool Black White 15"W x 13"D x 35"H



BAR STOOLS



Nexus Stool White 19"W x 20"D x 44"H



Clara Stool White 17"W x 21"D x 41"H



Marcus Bar Stool Steel 17″Square (at footbase) × 29″H



Regal Stool Brown Leather 19"W x 24"D x 45"H



Caprice Stool Black Fabric 25"W x 26"D x 44"H



Sonic Stool Black 22"W x 23"D x 42"H

CAFE CHAIRS





CAFE CHAIRS



Nexus Chair White 19"W x 22"D x 32"H



Clara Chair White 18"W x 21"D x 34"H



Criss Cross Chair Espresso Leather White Leather 17"W x 21"D x 35"H



Comet Chair Black 23"W x 22"D x 32"H (With Arms) 19"W x 22"D x 32"H (Without Arms)



Elio Chair Steel 17″Square x 33″H



Leslie Chair White 17"W x 21"D x 31"H



Caprice Chair Black 25″W x 24″D x 32″H



Regal Dining Chair Brown Leather 19"W x 23"D x 38"H



Sonic Chair Black 20"W x 21"D x 32"H



CAFE CHAIRS



Escape Chair Natural Maple 17"W x 16"D x 32"H

BAR TABLES



Euro Bar Table Black/Black 30" 30"Round x 42"H Black/Black 36" 36"Round x 42"H



Silk Bar Table Black/Chrome 30" 30"Round x 42"H Black/Chrome 36" 36"Round x 42"H



City Bar Table Maple/Black 30″ 30″Round x 42″H Maple/Black 36″ 36″Round x 42″H



Park Ave Bar Table Maple/Chrome 30" 30"Round x 42"H Maple/Chrome 36" 36"Round x 42"H



Summit Bar Table White/Black 30" 30"Round x 42"H White/Black 36" 36"Round x 42"H



Blanco Round Bar Table White/Chrome 30" 30"Round x 42"H White/Chrome 36" 36"Round x 42"H



BAR TABLES



Fuze Bar Table Zebrawood Laminate/Chrome 36"Square x 42"H



Blanco Square Bar Table White/Chrome 24"Square x 42"H



Blanco Rectangle Bar Table White/Chrome 72"W x 24"D x 42"H



Spectrum Bar Table Red Red/Chrome 24"Square x 42"H



Spectrum Bar Table Blue Blue/Chrome 24"Square x 42"H



Spectrum Bar Table Purple Purple/Chrome 24"Square x 42"H



Spectrum Bar Table Green Green/Chrome 24"Square x 42"H



Chardonnay Bar Table Clear Glass/Chrome 31"Round x 42"H



Zinc Bar Table Chrome 24"Round x 42"H



BAR TABLES



Aspen Bar Table White/Brushed Steel 72"W x 26"D x 42"H

CAFÉ TABLES



Euro Café Table Black/Black 30" 30"Round x 30"H Black/Black 36" 36"Round x 30"H



Silk Café Table Black/Chrome 30" 30"Round x 30"H Black/Chrome 36" 36"Round x 30"H



Park Ave Café Table Maple/Chrome 30" 30"Round x 30"H Maple/Chrome 36" 36"Round x 30"H



City Café Table Maple/Black 30″ 30″Round x 30″H Maple/Black 36″ 36″Round x 30″H



Summit Café Table White/Black 30" 30"Round x 30"H White/Black 36" 36"Round x 30"H



Blanco Café Table White/Chrome 30" 30"Round x 30"H White/Chrome 36" 36"Round x 30"H



CAFÉ TABLES



Fuze Café Table Zebrawood Laminate/Chrome 36"Square x 30"H



Blanco Square Café Table White/Chrome Rectangle 24"Square x 30"H



Blanco Rectangle Café Table White/Chrome Rectangle 72"W x 24"D x 30"H



Spectrum Café Table Red Red/Chrome 24"Square x 30"H



Spectrum Café Table Blue Blue/Chrome 24"Square x 30"H



Spectrum Café Table Purple Purple/Chrome 24"Square x 30"H



Spectrum Café Table Green Green/Chrome 24"Square x 30"H



Aspen Dining Table White/Brushed Steel 72"W x 30"D x 30"H



Brio Dining Table Reclaimed Grey Stone Finish/Brushed Bronze 96"W x 48"D x 30"H



OFFICE SEATING



Tamiri High Back Chair Black Leather 25"W x 27"D x 45"H



Tamiri Mid Back Chair Black Leather 25"W x 27"D x 39"H



Tamiri Guest Chair Black Leather 25"W x 27"D x 37"H



Accord Chair Black White 25"Square x 44"H



Goal Task Chair Black 25″W x 24″D x 39″H



Goal Task Chair Armless Black 21″W x 24″D x 39″H



OFFICE SEATING



Enterprise High Back Conference Chair Black Fabric 25"W x 27"D x 45"H



Goal Drafting Stool Black 25"W x 24"D x 48"H



Enterprise Mid Back Conference Chair Black Fabric 24"W × 26"D × 39"H



Goal Drafting Stool Armless Black 21"W × 24"D × 48"H



Enterprise Guest Chair Black Fabric 25"W x 27"D x 37"H

CONFERENCE TABLES







Conference Table Rectangle Black 6' Black 8'





OFFICE FURNITURE



Computer Kiosk Black White 24"Square x 42"H



Graphite 48"W x 24"D x 42"H



Computer Desk Graphite 48"W x 24"D x 29"H



5 Shelf Bookcase ■ Black ■ Mahogany 36"W × 12"D × 72"H



Black Credenza Black 60"W x 20"D x 29"H



Black Double Pedestal Desk Black 60"W x 30"D x 29"H



Genoa Storage Credenza Mahogany 2 Filing Cabinets 2-Drawers-Inside Shelves 66"W x 20"D x 29"H



Genoa Kneespace Credenza Mahogany 2 Filing Cabinets/2-Drawers 66"W x 20"D x 29"H



Genoa Executive Desk Mahogany Double Pedestal-Locking Drawers 72"W x 36"D x 29"H



OFFICE FURNITURE



Vivid Café Table Square Clear Glass/Smoked Powder Coat Finish 42"Square x 30"H



Vivid Café Table Rectangle Clear Glass/Smoked Powder Coat Finish 60"W x 36"D x 30"H



Brooklyn Rectangle Dining Table Clear Glass/Chrome 60"W x 36"D x 30"H







Brooklyn Round Dining Table Clear Glass/Chrome 42"Round x 30"H

Aspen Dining Table White/Brushed Steel 72"W x 30"D x 30"H

Brio Dining Table Reclaimed Grey Stone Finish/Brushed Bronze 96"W x 48"D x 30"H



METAL FILE & STORAGE CABINETS



2-Drawer File Black Letter 15"W x 25"D x 29"H Black Legal 18"W x 25"D x 29"H



4-Drawer File Black Letter 15"W x 25"D x 52"H Black Legal 18"W x 25"D x 52"H



2-Drawer Lateral File Black (Pictured) 36"W x 18"D x 27"H Black (Not Pictured) 36"W x 20"D x 29"H



4-Drawer Lateral File Black 36"W x 18"D x 54"H



Storage Cabinet Black 36"W x 18"D x 72"H



PEDESTALS



Display Pedestals 42" Black 14"Square x 42"H Black 24"Square x 42"H Black 18"Square x 42"H White 14"Square x 42"H



Display Pedestals 36" ■ Black 14"Square x 36"H ■ Black 24"Square x 36"H □ White 14"Square x 36"H □ White 24"Square x 36"H



Display Pedestals 30"

Black 14"Square x 30"H Black 24"Square x 30"H Black 18"Square x 30"H White 14"Square x 30"H



Locking Pedestal Black White 24"Square x 42"H



Fuze Pedestal Zebrawood Laminate/Chrome 16"Square x 44"H



London Pedestal Marble/Chrome 16"Square x 44"H



MISCELLANEOUS ITEMS



Stanchion Chrome 41"H Stanchion Rope Red Velour 6'L



Nero Literature Rack Black 15"W x 12"D x 54"H



Argento Literature Rack Aluminum 15"W x 12"D x 54"H



Alto Literature Rack

Black/Metal 11″W x 10″D x 57″H



White 4 Cu Ft 21"W x 22"D x 32"H



iPad[®] Stand ■ Black ■ Silver 14"W x 42"H (Fits 2nd, 3rd, or 4th iPad[®] generations. Can be positioned in portrait or landscape views.)

> *Apple[®] and iPad[®] are registered trademarks of Apple Inc.



LIGHTING



Brushed Steel Lamps Table Lamp White/Steel 26"H Floor Lamp White/Steel 66"H



Brushed Nickel Lamps Table Lamp White/Nickel 29"H Floor Lamp White/Nickel 60"H



Rubbed Bronze Lamps Table Lamp White/Bronze 28"H Floor Lamp White/Bronze 60"H



Brushed Steel Lamps Table Lamp Red/Steel 26"H Floor Lamp Red/Steel 66"H



Neutrino Floor Lamp Steel 67"H

DESIGN YOUR BOOTH SPACE YOUR WAY



10x20 Booth Footprint Boca Chair - Charged • Brooklyn Round Cocktail Table • Phoebe Table - Lime Green Aspen Bar Table - Charged • Silk Back Stool - Green



10x10 Booth Footprint Madison Chair • Madison Bench - Apricot Phoebe Table - Hazelnut • Blox Bar Back



10x10 Booth Footprint Patrice Tablet Chair - Charged • Brooklyn Round End Table Equino Stool - Black • Chardonnay Bar Table



20x20 Booth Footprint

Grammercy Loveseats • Grammercy Corner • Brooklyn Round Cocktail Table • Monarch Chairs • Brooklyn Round End Table Piazza Bar Back - Espresso • Silk Back Stools - Black • Aspen Bar Tables - Charged • 6' VIP Bar

